## **IN/LYTICS**

A high tech, high touch approach that captures sources of skill

IN THE INVESTMENT PROCESS



Getting behind track records, to focus on the decisions that produced it

#### **Characteristics of Success**

| Investment Process   | Skill Is Captured By:   |
|--|---|
| A Research Process that finds and adds winners to portfolios | <ul><li>1st buys</li><li>Closing sells</li></ul>                          |
| Portfolio Construction that harvests alpha from research     | <ul><li>Sizing</li><li>Vintages</li><li>Rockets &amp; Torpedoes</li></ul> |

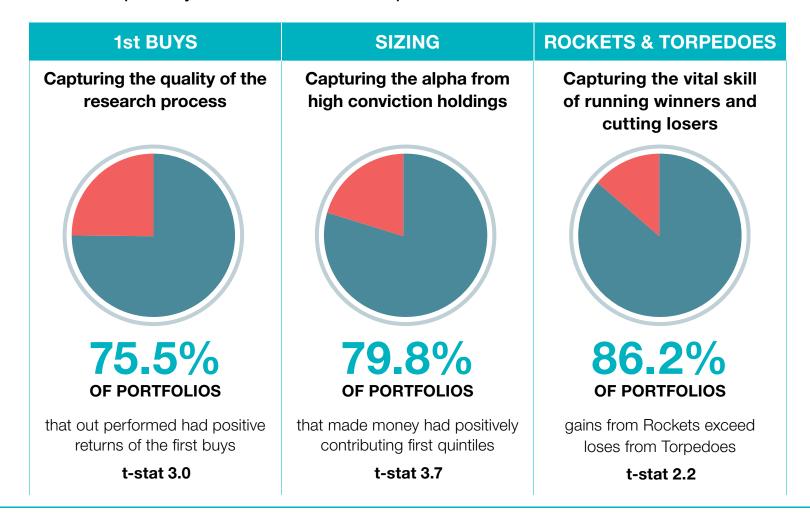


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#### The Empirical Evidence

The analysis of our proprietary database of 145m decisions has identified empirically the real sources of alpha, and the characteristics of skill



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### The Key To Inalytics' Success

Success built on clients, the team and the data

# Depth of the Clients base

We work for over 40 institutions from around the globe, including some of the world's largest Asset Managers including GLG and Schroders; Asset Owners including USS, Australian Super and AP1; Consultants such as WTW.

# **Experience** of the Team

Rick Di Mascio, the CEO, has nearly 40 years industry experience as a PM, CIO and CEO.

Sandro Lunghi, Head of Client Servicing has 30 years and;

Malcom Smith, Head of Research some 27 years.

# Depth of the database

We analyse over 500 portfolios each month, and have what some Academics believe to be the largest and highest quality databases of active decisions that exists. Some 150 million decisions, \$4.5t of trades.

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We look forward to discussing the next steps with you.

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