

State of Hedge Funds in Canada

May 17, 2023

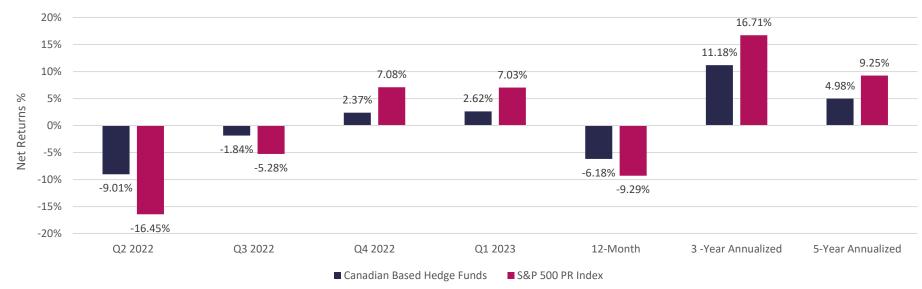




THE ALTERNATIVE INVESTMENT MANAGEMENT ASSOCIATION

Performance of Canadian-based Hedge Funds vs. S&P 500 PR Index (As at Q1 2023)

AIMA

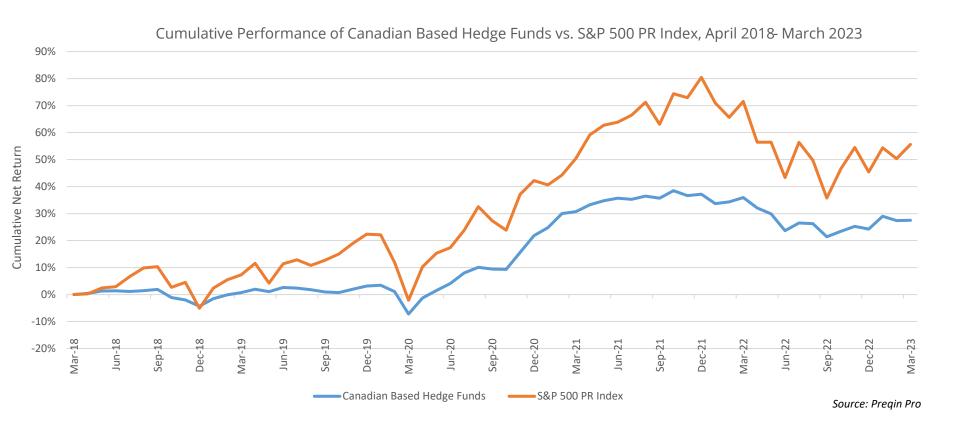


Performance of Canadian Based Hedge Funds vs. S&P 500 PR Index (As at Q1 2023)

PREQIN

Cumulative Performance of Canadian-based Hedge Funds vs. S&P 500 PR Index April 2018-March 2023

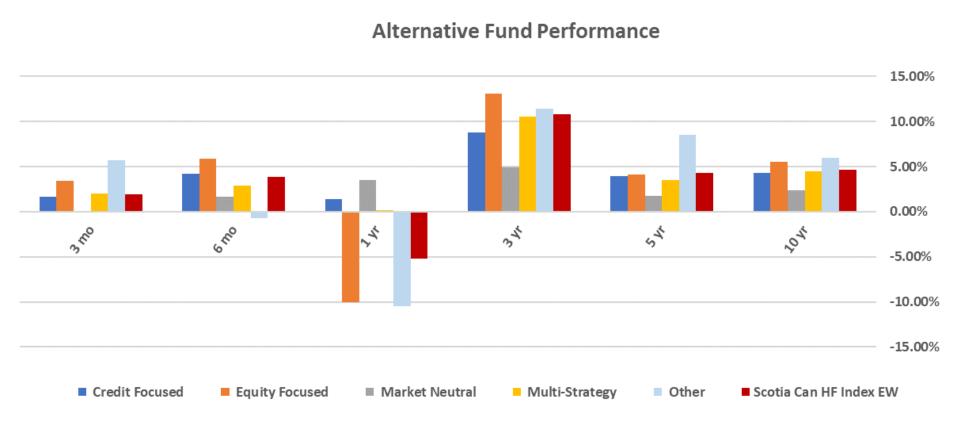
AIMA



PREQIN

Canadian Alternative Fund Performance by CIFSC Category

AIMA



FUNDATA

All data as of March 31st, 2023

CIFSC Category Performance vs. Scotiabank Canadian Hedge Fund Index

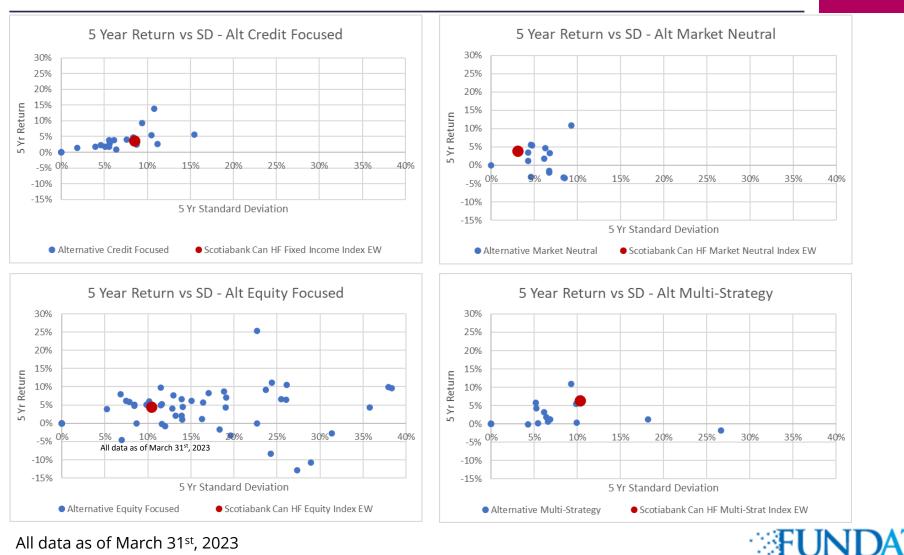
CIFSC Category	3 mo	6 m o 2	L yr	3 yr		5 yr	10	yr	
Alternative Credit Focused	1.6%	4.2%	1.4%	8	8.8%	4.()%	4.3%	
Alternative Equity Focused	3.4%	5.9%	-10.1%	13	8.1%	4.2	L%	5.5%	
Alternative Market Neutral	-0.1%	1.6%	3.5%	4	1.9%	1.8	8%	2.4%	
Alternative Multi-Strategy	2.0%	2.9%	0.2%	10).5%	3.5	5%	4.5%	
Alternative Other	5.7%	-0.7%	-10.5%	11	L.4%	8.6	5%	6.0%	
Scotia Can HF Index EW	1.9%	3.8%	-5.2%	10).8%	4.3	8%	4.6%	
Month End Mar-23		Valu	e Return MoM	Return YTD	Ann. Vol**		Sharpe Ratio^	Correlation to S&P 500^	Correlation to S&P/TSX 60^
Scotiabank Canadian Hedge Fund Ind	lex Asset-Weight	ted 3,049	.89 -0.45%	1.37%	8.059	6 4.14%	0.62	0.29	0.6
Scotlabank Canadian Hedge Fund Ind	lex Equal-Weigh	ted 2,244	.89 -0.82%	1.88%	7.919	6 -5.18%	0.41	0.57	0.8
S&P/TSX Composite		20,099	.89 -0.60%	3.69%	13.739	%			
S&P/TSX 60 Total Return		3,844	4.77 -0.47%	4.11%	N/A	-5.67%			
S&P 500 (quoted in USD)		4,10	9.31 3.51%	7.03%	15.27%	%			
S&P 500 (CAD-adjusted)		5,55	4.14 2.51%	6.73%	12.179	6			
S&P 500 (Total Return in USD)		8,79	1.13 3.67%	7.50%	N/A	-7.77%			
DEX 91 Day Treasury Bill Index		434	4.33 0.41%	1.12%	2.029	6	Al	l data as o	f March 31 st
DEX Universe Bond Index		1,08	2.12 2.14%	3.20%	4.27%	6		FU	NDAT

** Of monthly returns

^{*} Values are calculated monthly

AIMA

5-Year Risk/Return by CIFSC Category vs. Scotiabank Canadian Hedge Fund Indices

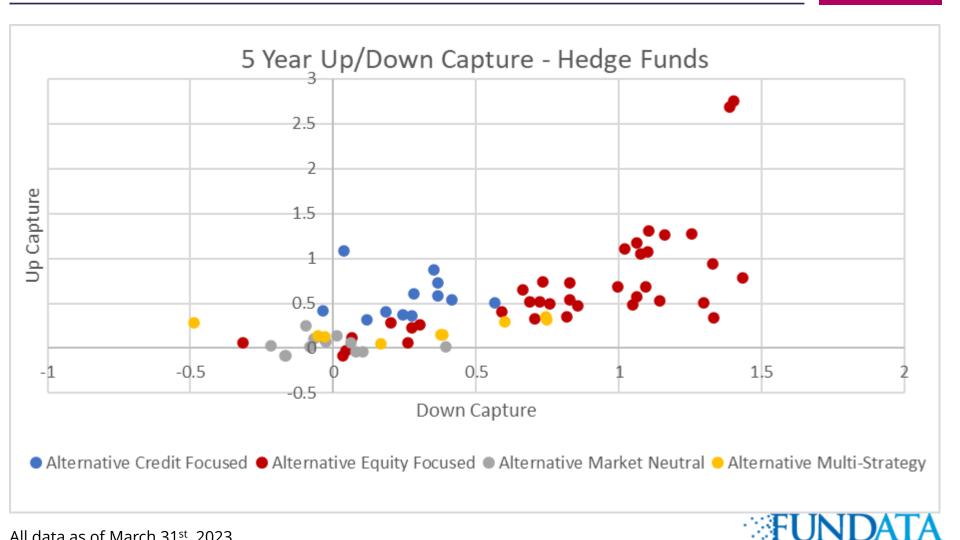


All data as of March 31st, 2023

AIMA

5-year Up/Down Capture: CIFSC Alternative Categories

AIMA



Underlying sector holdings

Alte	rnative E	quity focused				
Sector		Asset				
Energy	20.87%	Canadian Equity	43.02%			
Financial Services	14.13%	US Equity	27.86%			
Fixed Income	13.78%	International Equity	19.16%			
Exchange Traded Fund	13.52%	Domestic Bonds	14.56%			
Consumer Services	10.43%	Foreign Bonds	6.54%			
Technology	8.81%	Cash and Equivalents	6.46%			
Basic Materials	8.50%	Income Trust Units	4.82%			
Industrial Services	8.43%	Other	3.92%			
Mutual Fund	7.06%					
Cash and Cash Equivalent	6.72%					
Consumer Goods	5.45%					
Industrial Goods	4.87%					
Healthcare	4.60%					
Other	4.47%					
Real Estate	3.39%					
Utilities	2.55%					
Telecommunications	2.42%					

Alternative Credit focused						
Sector		Asset				
72.84%	Domestic Bonds	48.83%				
15.82%	Foreign Bonds	36.75%				
6.33%	Canadian Equity	16.22%				
5.37%	Cash and Equivalents	15.82%				
4.23%	International Equity	6.13%				
3.31%	Income Trust Units	2.61%				
2.83%	Other	2.39%				
2.26%	US Equity	2.35%				
1.62%						
0.98%						
0.84%						
0.65%						
0.53%						
0.44%						
0.16%						
0.05%						
	72.84% 15.82% 6.33% 5.37% 4.23% 3.31% 2.83% 2.26% 1.62% 0.98% 0.84% 0.65% 0.53% 0.44% 0.16%	Asset72.84%Dornestic Bonds72.84%Foreign Bonds15.82%Foreign Bonds6.33%Canadian Equity5.37%Cash and Equivalents4.23%International Equity3.31%Income Trust Units2.83%Other2.26%US Equity1.62%				

Source: Fundata, as at Aug 8 2019.

Alternative Multi-Strategy					
Sector		Asset			
Fixed Income	50.18%	Foreign Bonds	48.66%		
Mutual Fund	43.76%	Other	38.53%		
Cash and Cash Equivalent	17.98%	US Equity	18.31%		
Financial Services	16.35%	Cash and Equivalents	18.04%		
Other	7.72%	International Equity	11.31%		
Technology	2.58%	Domestic Bonds	5.91%		
Real Estate	2.52%	Canadian Equity	3.62%		
Healthcare	2.29%	Income Trust Units	1.32%		
Industrial Services	1.73%				
Consumer Services	1.68%				
Utilities	1.54%				
Exchange Traded Fund	1.52%				
Basic Materials	1.49%				
Energy	1.34%				
Consumer Goods	1.14%				
Telecommunications	1.05%				
Industrial Goods	0.68%				

AIMA

Source: Fundata, as at Aug 8 2019.

Source: Fundata, as at Aug 8 2019.

Terms and Fees: Canadian vs. Global Hedge Funds



- Global Hedge Fund Fee Average: Management Fee: 1.39%, Performance Fee: 17.3% (AIMA Alignment of Interests, 2023)
- Canadian Hedge Fund Fee Average: Management Fee: 1.48%, Performance Fee: 16.3% (Fundata 2022)
 - 58% of Canadian hedge funds have performance fees with at least 24% of these including a hurdle rate
- Canadian Hedge Fund Liquidity: Most are monthly, some weekly and rest not specified

State of Hedge Funds in Canada



Speakers:

- Raj Kohli, Associate Director, Absolute Return Strategies, University Pension Plan Ontario
- Aaron Stern, Managing Partner & Chief Investment Officer, Converium Capital
- Chris Callahan, Principal, Traynor Ridge Capital
- Justin Jacobsen, Portfolio Manager, PenderFund Capital Management

Moderator:

• Sara Mackasey, Director, Prime Brokerage, TD Securities



AIMA Canada Hedge Fund Resources

- <u>AIMA Canada Handbook</u>
- <u>Canadian Hedge Funds & Alternative Mutual</u> <u>Funds Directories</u>
- <u>Starting a Hedge Fund in Canada</u>
- <u>Canadian Industry Data</u>
- <u>Educational Resources on Hedge Funds,</u> <u>Alternative Funds & Private Credit</u>
- <u>AIMA Canada Investor Education Video Series</u>
- <u>Canadian Hedge Fund & Alternative Mutual Fund</u> <u>Indices</u>



AIMA

A Report on the Canadian Alternative Investment Landscape



Upcoming AIMA Events



- June 1: <u>State of Liquid Alts in Canada</u>
- June 19: AIMA Charity Golf Tournament, Eagles Nest Golf Club, Toronto
- June 21: Montreal Alternative Investment Forum
- July 27: Alternative Industry Summer Social, presented by AIMA, 100WF & EMB, Toronto
- August 24: FIAMtl Mechoui, Montreal
- October 12 & 13: AIMA Global Investor Forum, Toronto
- October 24-26: AIMA Wealth Advisor Summit

AIMA Canada Contacts

AIMA



Claire Van Wyk-Allan, CAIA Managing Director, Head of Canada

Cell: +1 416 453 0111 cvanwykallan@aima.org



Maryam Idroos Event & Membership Associate

Office: +1 416 364 8420 midroos@aima.org



Janice Cheng Team Assistant

jcheng@aima.org

30 Wellington St. W. 5th Floor Toronto ON M5L 1E2 Canada@aima.org | Canada.aima.org