



Alternative Investment
Management Association

AIMA Annual Report 2010



CHAIRMAN'S STATEMENT

By Todd Groome

I NOTED LAST YEAR IN THIS ADDRESS THAT WE WERE leaving the legislative phase of the new and evolving global regulatory framework, and entering the more detailed rule writing and implementation phase of the proposed regime. Well, we are still waist deep (at least) in rule-writing related to hedge fund and related regulation – concerning registration and reporting rules for managers, clearing and margin requirements for OTC derivatives, short selling rules and reporting, discussions concerning shadow banking and SIFI criteria and designation, and other important issues for our industry. As such, there is a tremendous amount of work being done by AIMA staff, members and working groups on both sides of the Atlantic and around the world.

The main issue for regulators has been and continues to be how best to monitor market conditions and to improve financial stability. The global hedge fund industry has supported this effort – not least because the industry itself suffered during the crisis and has a common interest in improving financial stability. The G20 concluded that one of the main problems pre-crisis was a lack of regulatory transparency and information about trading activities and market participants.

The G20 roadmap therefore focused on increased supervision and transparency – bringing more entities into the supervisory sphere, and creating structures to improve the gathering and sharing of information among regulators regarding market activity. For the hedge fund industry, this has primarily meant mandatory registration and periodic reporting of “systemically relevant” data by managers to national authorities.

AIMA and the industry have supported many of these policy initiatives, as outlined in our February 2009 regulatory and policy platform, where we pledged to work with authorities to improve financial stability. In short, our message has been and remains that the industry supports proportionate and effective regulation.

When we have expressed concerns with proposed regulation it is often because it fails to achieve the intended goals efficiently, and/or it is likely to be too costly relative to the desired regulatory benefit. We have repeatedly emphasised the need to find the right balance between regulatory

costs and benefits, and for the compliance burden to be proportionate, reasonable and properly designed for its stated purpose. These remain our guiding principles in the regulatory dialogue.

Our response to the crisis and regulatory proposals in general, and the Dodd-Frank Act and the AIFMD in particular, required a major effort to mobilise the industry, and to engage with national and international policymakers, regulators and the media. This effort is not complete, as significant challenges remain in terms of policy and regulatory proposals, and we are continuing to improve our organisational capacity and industry coordination to address these challenges.

The regulatory affairs team has been expanded, and we are increasing our engagement with the media. We have more working groups today covering a wide range of unresolved issues, and we are very grateful for the enormous input provided to such groups from our members and national groups.

At all levels across the globe, very important work is being undertaken on a range of issues by AIMA committees and working groups. It is worth singling out two such groups: the AIFMD Level 2 working group is dealing with an enormous amount of detail as they work with ESMA and its task forces, and our US working group has been extremely active on a variety of US regulatory proposals. Indeed, thus far in 2011, AIMA has filed more comment letters and provided more testimony in the US than in any other jurisdiction. We are enormously grateful to all of you who serve on and support such groups, and we welcome even broader member involvement.

GLOBAL REACH

Throughout the past couple of years I have highlighted the importance of AIMA's global reach and industry-wide perspective. Our geographic and professional diversity across the industry has proven very influential during our policy and regulatory engagements. This is truly a significant asset of AIMA. Our ability to provide a credible and holistic industry perspective has been recognized and greatly valued by policymakers, and is attributable to our professionally diverse and global membership. Such



diversity is also evident today in the Council's composition and perspectives, our regional and national working groups, and in the policies and related pronouncements AIMA has successfully pursued. As a result, our message is getting through, as reflected in particular by how many important regulatory proposals today mirror in large part our February 2009 policy platform.

Nevertheless, our work continues in all major jurisdictions. We remain very engaged with the SEC, the CFTC and the Treasury in the US; with leading EU member states, European Commission officials and parliamentarians; in the Asia-Pacific region we are working closely with the SFC in Hong Kong, MAS in Singapore, ASIC in Australia and JFSA in Japan, among other agencies, led by our strong national groups and local members.

In countries such as Canada, the Cayman Islands and Japan we are actively discussing issues of national importance, as well as seeking support from all of these national authorities as they contribute to G20 discussions regarding the proposed global regulatory framework. At the same time, we continue to expand our global reach and diversity, which should further improve our policy message and broader work. Two examples: Our Hong Kong PRC Committee is increasingly active in China, and Christophe Lee, AIMA's Hong Kong Chairman, this year launched a Chinese translation of our Roadmap document in Shanghai; and we recently launched an initiative to develop a greater presence and membership in Brazil, as well as to engage more closely with Brazilian authorities.

Throughout the past few years we have worked closely with many of AIMA's largest manager members and global service providers, given the greater impact many of the proposed regulatory policies may have on them. However, throughout this process we have aggressively supported smaller managers as well. We have done so by emphasizing the importance of registration and reporting thresholds (below which firms should be exempt or face lower regulatory requirements), and by highlighting the much greater cost burden such regulations would impose on smaller managers. Most recently, we launched an AIMA working group specifically for and composed of smaller managers, to further insure that their issues and voice are properly represented.

We have also given significant attention to issues of interest to investors, primarily through the excellent work of our Investor Steering Committee. The ISC's paper on operational preferences by institutional investors has become a "best

seller," and within 30 days of publication became the most down-loaded document ever on the AIMA website. Through such projects, we are continuing to pursue our traditional mandate regarding educational material, sound practices

“ OUR MESSAGE HAS BEEN AND REMAINS THAT THE INDUSTRY SUPPORTS PROPORTIONATE AND EFFECTIVE REGULATION ”

and industry guides. We know how much our members value such work, and we are currently looking to update existing papers and guides, as well as to cover new ground in this area.

I believe our membership renewal figures reflect the Association's efforts to provide products and services desired by members. For 2011, renewals reached almost 90%, the highest for many years. Our membership growth continues to be very strong, and we note in particular the increasing number of new members in the United States. I am based in the Washington, D.C. area, and together with the AIMA executive team, we have spent a lot of time in the past few years liaising closely with US policymakers, regulators and the US media, as well as US based industry professionals. Going forward, we are looking to increase the service offering to US members, with a focus on improving further our membership communication and media engagement.

VALUE OF THE INDUSTRY

Of course, on the regulatory front, there is still much work to be done. We continue to stress to policymakers the positive contributions our industry provides to the broader economy, markets, and financial stability.

Many policymakers are looking to understand better our industry's involvement in the broader economy. This is due in part to the increased allocations by institutional investors to hedge funds. As such, the industry increasingly manages investments for pension funds, university endowments and charitable foundations.

The industry plays a very important role here. Because it offers hedged, actively managed products, it is better able to provide lower volatility, higher quality returns, and to



improve the preservation of investor capital throughout economic and market cycles; all attributes greatly valued by institutional investors. This understanding and realisation among public authorities and policy makers has improved in the past few years, and we are actively working to broaden and deepen that public sector and policy understanding.

In addition, regulators are starting to understand that, as active asset managers, hedge fund investment activity may often provide the first signs of shifting economic or market sentiment – a sort of “early warning system”. In an environment where there is much debate about how to improve financial stability and to develop supervisory systems capable of detecting the build-up of risks, our industry has a constructive role to play. I expect central banks and other macro-prudential authorities to engage further with our industry about such issues in the near future.

A final word about the Association’s finances and governance. As you know, our focus is always on how we can do the best job possible for our members, and to that end we always seek to ensure that the Association’s governance structures are inclusive, and that fee levels are competitive and proportionate to the services desired by members. During the past year, the AIMA Council has been considering these issues, including term limits for Council positions, geographic distribution of directors, an increased number of elected directors, and the role of Regional Advisory Committees (RACs).

We are also reviewing our revenue model, fee structure, and financial reserve policy, with an eye to making the revenue model and fee structure as fair as possible, aligned with members’ interests, and allowing the Association to sustain its full array of activities throughout economic and market cycles. Similar to other organisations, we need to consider if we can develop a model which is less cyclical or subject to short-term conditions.

As you know, we raised fees last year. Next year I anticipate that any increase will be very limited, driven only by inflation or an effort to achieve a better balance among different membership groups or categories. Nevertheless, rest assured that any developments in our governance and revenue models will only occur after an active dialogue with and input from our members and national groups. Moreover, any proposed changes will only be designed to strengthen the Association, and in particular to reinforce and expand the major strengths and assets of AIMA that I noted above, such as our geographic and professional diversity, which is

increasingly recognised around the policy world and the asset management industry.

Thank you for your continued support of AIMA. Your involvement in the Association is vital to everything that we do. I hope you enjoy the Annual Conference!

CEO'S STATEMENT

By Andrew Baker

2010 WAS A SPECIAL YEAR FOR AIMA. IT MARKED 20 YEARS since the Association's founding, and we celebrated the anniversary with a reception at the end of our Annual Conference last year.

It was also a much better year for the global industry. It was gratifying that many of our manager members surpassed their pre-crisis high-water marks, while demand for hedge funds, particularly among institutional investors, continued to grow.

There follows a commentary on our main areas of activity in 2010.

GOVERNMENT AND REGULATORY AFFAIRS

This enlarged department had a very busy 2010. This included substantial work on the AIFM Directive, submissions in other regulatory and fiscal consultations and developments in numerous areas.

Policy and Regulation

The aftermath of the global financial crisis, and the regulatory reform agenda it has spawned, continued to be the principal driver behind AIMA's work in the regulatory, policy and tax fields and 2010 saw a formal merging of these streams into a single department.

Through 2010, we continued to develop the relationships which we had previously made with regulatory authorities and policymakers and we have worked hard to develop new contacts in order to represent the hedge fund industry effectively. Once again, the main focus of our attention has been on the European Union and the US, the centres of the main legislative and regulatory initiatives which affect the hedge fund industry.

Europe

Our engagement with the various institutions within the European Union (including the Belgian and Spanish Presidency teams) remained intensive. AIMA made over 20 visits to the Commission, Parliament and various European member states during 2010. Again, AIFMD represented the

single largest challenge to the industry among the numerous European legislative initiatives and we maintained an active and constructive dialogue with the central characters involved in its negotiation at Level 1. We continue to be actively involved with the ongoing work to develop appropriate regulations at level 2.

However, the Regulatory and Policy teams were active throughout the course of the year on a number of files other than AIFMD, including:

- EMIR – we have been following closely, and have provided significant input into this initiative which seeks to set out a European regime in respect of OTC derivatives, requiring as many such contracts as possible to be centrally cleared;
- Remuneration – following amendments to the Capital Requirements Directive, we engaged vigorously and successfully with the CEBS and with the UK FSA to ensure that the new rules were applied to hedge fund managers in a proportionate manner;
- Short selling – the European Commission's proposal for a Short Selling Regulation is a further file which has been extremely active. We have responded to the various consultations publications and worked hard with MEPs and Member State permanent representatives to argue our case for a workable short selling regime across the European Union;
- MiFID – the European Commission and CESR (since 1 January 2011, ESMA) commenced work to review the MiFID. AIMA has participated in the numerous consultations processes launched to inform the forthcoming legislative proposal and were able to supply expert members to take part in the Commission's workshops on high frequency trading and other issues; and
- Market Abuse Directive – again, AIMA submitted detailed responses to the EC's consultation document ahead of its review of the Market Abuse Directive, due to be taken forward in 2011.

In the UK, we have again liaised closely with the FSA in a number of areas where this would be of benefit to the UK-based membership, responding to consultations such as those on remuneration, mobile phone taping, client assets and regulatory fees.



Additionally, we updated members after the FSA published a report on the findings of its second Hedge Fund Survey and Hedge Fund as Counterparty Survey of about 50 FSA-authorized hedge fund managers.

US

We again monitored all developments arising out of the Dodd-Frank Act closely. In addition to continued dialogue with 'in person' meetings in Washington with key members of the SEC and Congress, AIMA responded to many SEC, CFTC and FSOC consultations in 2010. Our work covered, among other things:

- Investment adviser registration;
- OTC derivatives (including swaps definitions; and the regulation of agricultural swaps;
- Oversight of systemically important financial institutions;
- The supervision and regulation of non-bank financial companies; and
- Implementation of prohibitions on prop trading.

Asia-Pacific

A number of our National Groups in the region responded to local regulatory consultations relevant to members in those jurisdictions.

IOSCO

We provided input to IOSCO's consultation on recommendations for central counterparties to OTC derivatives CCPs and attended meetings of both IOSCO's Technical Committee and its Task Force on unregulated entities. Following the latter meeting, we sent a request to manager members for formal feedback on the proposed generic data-gathering template published by IOSCO in February 2010.

Tax

Our tax committee and dedicated working groups were engaged throughout the year on national and international developments. Work included written submissions to and discussions with fiscal authorities as summarised here:

UK

- Offshore Funds Regulations and HMRC guidance

- Funds of Alternative Investment Funds (FAIFs)
- HMRC Company Taxation Manual
- Bank payroll tax
- Capital gains tax
- Section 13 of The Capital Gains Act 1992
- Loan relationships/qualifying investments

EU

European Commission study on the EU Savings Directive - we updated members after a study was launched (as part of the ongoing review of the Directive) in order to detect start-up and recurring costs of implementation of the Directive.

Australia

We submitted a response to the Australian Tax Office's Draft Tax Determinations proposals and updated members on the main points. We also responded on two Draft Tax Determinations, on taxing gains on private equity investments and income tax (treaty shopping).

Hong Kong

Tax survey – AIMA Hong Kong surveyed members to establish managers' most commonly used transfer pricing methodologies, with the findings revealed at a briefing in Hong Kong and relevant to the fiscal authority's views of the legislative framework for transfer pricing.

Canada

Harmonized Sales Tax (HST) – we updated members on the introduction by British Columbia and Ontario of an HST.

International

Potential systemic risk taxes – we monitored developments on:

- International Monetary Fund (IMF) tax proposals for financial institutions – we updated members on the IMF's report to the G20 finance ministers, proposing a Financial Stability Contribution Levy to be paid by all financial institutions, including hedge fund managers, and a Financial Activities Tax, a levy on the sum of the profits and remuneration of financial institutions.
- The subsequent G20 Toronto Summit's call for globally coordinated and internationally consistent measures, with the EU leading efforts, including on introducing a



global financial transaction tax.

- The European Council's invitation to the Council of Ministers and the Commission to take the work forward and report back.

US

- Foreign Account Tax Compliance Act (FATCA) – a submission to the US Treasury Dept and IRS was prepared in June, seeking an exemption for widely held funds. A further submission was made in November, commenting on preliminary guidance contained in Notice 2010-60 and we then updated members on that.
- US Budget – we informed members on proposals relevant to the alternatives industry, especially for 'carried interest' to be treated as ordinary income and taxed at ordinary IT rates (rather than the lower CGT rate).

We wish to extend our considerable thanks to members of our working groups, to Regulatory and Tax Committees in National Groups and to our central Tax Committee for their participation in such work and in developing relationships with regulators and policymakers around the world. We also thank Ernst & Young and KPMG for their very generous provision of tax secondees during the year.

RESEARCH

The Research team continued to provide rigorous support for AIMA's advocacy and communications campaigns. It produced papers and documents that were circulated to key stakeholders, particularly public policymakers, notably in relation to our AIFMD campaign.

Other highlights in 2010 included:

- Revisions to the DDQ for hedge fund managers
- Relunched the Investor Steering Committee – with a global membership comprising influential institutional investors, including some of the largest pension fund investors in North America and Europe
- Built closer ties with hedge fund data vendors – enabling us to augment significantly our analysis of the industry
- Research committee continued to provide an important forum for greater collaboration among hedge fund industry market participants including leading academic researchers and representatives from regulatory bodies
- Established a risk officers' committee

COMMUNICATIONS, EVENTS AND MEMBERSHIP

Our strategy of positive engagement with the media and seeking to define the value of the industry made further progress during 2010.

We increased the level and frequency of our contact with the media covering our industry and the amount of material that we supplied to them (in the form of press releases, statements and authored articles, for example).

We devoted significant effort to building up our relationships with the key figures in the global media who cover the industry. There was an increase in the volume of AIMA coverage, and further evidence of an improvement in overall tone of the coverage of the industry in general. And we made further progress in terms of our relationships with the broadcast media, with an increase in the number of TV and radio appearances (not only by executive team spokespeople but by AIMA spokespeople globally).

We built on the structures we created in 2009 for co-ordinating communications at a global level for AIMA, and with our colleagues in the PR industry. We created a set of messages and key industry data (in cooperation with our Research Manager) which we used as part of our strategy to define the value of the industry to the public. This proved helpful at a UK and European level, and we produced a number of publications to communicate this messaging.

Our work in policy and regulation terms was assisted by focused communications activities which were aligned with our overall strategy.

AIMA's AIFMD campaign was supported by an industry PR effort coordinated by AIMA. According to *PR Week*: "The unlikely victory of the hedge fund industry has been hailed as an example of what can be achieved... AIMA helped turn round damning press coverage into widespread support for the role of hedge funds and condemnation of some of the tougher EU suggestions."

We further improved our structures for communicating with our members. We relunched the AIMA Journal in a digital format. We refreshed and updated the AIMA Weekly News and continued to provide regular AIFMD campaign updates to our members. We also augmented our daily news clippings service for our staff globally.

All this was achieved while savings were delivered as a



result of the cancellation of a number of external PR and production/design contracts.

The Communications Team is also responsible for the organisation of several major events by the Association and several more membership meetings a year, both in the UK and internationally.

2010 saw our inaugural Annual Conference, which attracted some outstanding speakers from around the world and was very well received. Many of you will be reading these words at our 2011 Annual Conference, which we hope is as successful as last year's event.

As part of our on-going efforts to engage with the media on behalf of the industry, we also hosted a number of events in London featuring senior industry figures and senior journalists.

On the membership front, there was a net annual increase in the number of AIMA members globally of 6%, or 70 firms. There were notable gains in Hong Kong (up 32%), Singapore (up 19%), Switzerland and Luxembourg (up 10%) and the US (up 9%). This represented further progress after the rebound in 2009, and was gratifying given that fees for many categories of members were increased in 2010, the first such rise for a number of years.

The increased revenue enabled us to increase the scope of our activities in the fields of policy, regulation and communications; engage with policymakers at a national and an international level on an unprecedented scale; and take a higher profile role in the media.

AIMA'S SPONSORING MEMBERS

I would like to thank our Sponsoring Members, who now comprise CME Group, Credit Suisse, Deutsche Bank, Ernst & Young, Fauchier Partners, FundLab, Man Group and Simmons & Simmons, for their continued support, both financial and technical, which is enormously appreciated.

ADVISERS AND SERVICE PROVIDERS

I would also like to thank our many advisers and service providers, who continue to provide us with guidance and support whenever we need it. There is not enough room to list them all here, but particular thanks must go to our accountants MacIntyre Hudson, our legal counsel Simmons & Simmons, and our auditors Rees Pollock.

MEMBERS OF COMMITTEES AND WORKING GROUPS

We have never had more active membership committees and working groups, and likewise the number of volunteers willing to offer their time and expertise has never been higher. Without such unstinting support the Association would be unable to operate effectively. We send our sincere thanks to everyone involved.

AIMA STAFF

And finally, special thanks are due to AIMA's staff members at our head office and around the world, who continue to work tirelessly for our members and on the industry's behalf.

HIGHLIGHTS OF 2010

During 2010, AIMA responded to **48 regulatory or tax consultations globally**. We made **dozens of visits to policymakers** in Europe, North America, Asia-Pacific and elsewhere around the world as our engagement with the various national and international regulatory bodies deepened.

We expanded our **Government and Regulatory Affairs team** and increased the number of committees and working groups across a wide range of subjects.

We updated the **Due Diligence Questionnaire** for hedge fund managers. We relaunched the **AIMA Journal**, our flagship member publication, in a digital format. A **Chinese version of the Investor Steering Committee's Roadmap to Hedge Funds** – the world's first collaborative educational guide for institutional hedge fund investors – was published.

We established the **AIMA Annual Conference**, with nearly 350 delegates attending the inaugural event.

We produced our first **global jobs figure** for the industry after surveying AIMA members internationally and found approximately 300,000 people employed by the industry.

AIFMD CAMPAIGN – THE MAIN ACHIEVEMENTS

A large part of the Association's activities during 2010 related to the **Alternative Investment Fund Managers Directive (AIFMD)**. The following summarises some of the main achievements during Level 1 (Level 2 and 3 lie ahead):

BEFORE	AFTER
Three-year freeze on all non-EU fund managers accessing EU investors	Freeze is removed – status quo continues in terms of access by non-EU managers to EU investors (private placement regimes), with passport to be introduced at a later date
Hard leverage caps on individual hedge fund strategies	Hard leverage caps go – instead the manager sets self-imposed leverage limits
Fund custodians ('depositories') had to be EU credit institutions	Depositories no longer limited to EU credit institutions
Definition of marketing was very strict; any approach by an investor to a manager would have been deemed marketing	Definition of marketing now permits investors to approach managers (reverse enquiry)
Strict liability on depositories for losses (which would have been very expensive)	Liability now likely to be less strict (impact will be less costly)
Would have been almost impossible for managers to delegate functions	Now possible for managers to delegate certain functions
Short-selling provisions were included	Short-selling provisions have been excluded

AIMA COUNCIL MEMBERS



TODD GROOME

Chairman, AIMA

Todd Groome is the Chairman of AIMA. AIMA is the global organization of the hedge fund industry, with more than 1,250 members worldwide, operating in more than 40 countries. It has led and been an active participant in discussions regarding potential supervisory frameworks for hedge funds and issues related to financial stability with the G20, IOSCO, the Financial Stability Board, and numerous national supervisory authorities. Mr. Groome, former Advisor, Monetary and Capital Markets Department for the International Monetary Fund (IMF), was appointed Chairman of AIMA in January 2009. With over 25 years of international financial experience, he brings a wealth of knowledge and strategic abilities which greatly enhance AIMA's existing dialogue with national, international, and supranational organisations. Mr. Groome is an Advisor and principal at Breton Hill Capital, a start up macro hedge fund. His focus is on macroeconomic and market issues related to the portfolio, as well as strategic business initiatives, opportunities and relationships. He is also a Senior Advisor to Albourne Partners, providing insights with regard to legislative and regulatory developments related to financial markets and services, including hedge funds and other sectors. Mr. Groome is also a Visiting Scholar at the Wharton Business School, University of Pennsylvania in the areas of pensions, insurance, and risk management. Mr. Groome has significant financial markets experience developed over an extensive career in capital markets, in both the public and private sectors. At the IMF, he was responsible for multilateral financial and capital markets surveillance activities, including the IMF's Global Financial Stability Report. Before joining the IMF, Mr. Groome served as Managing Director and Head of the Financial Institutions Groups of Deutsche Bank and Credit Suisse in London, focusing primarily on debt capital markets, and capital and balance sheet management for banks and insurance companies. Prior to that, he worked with Merrill Lynch in London and New York as part of the Financial Institutions Corporate Finance Group working on M&A, advisory, and debt and equity financing for banks and insurers. Before moving to London in 1989, he worked as an attorney with Hogan & Hartson in Washington D.C., as part of the Financial Institutions Group. Mr. Groome holds an MBA from the London Business School, a JD from the University of Virginia School of Law, and a BA in Economics from Randolph-Macon College, where he was awarded the Wade C. Temple Scholarship for Economics.



ANDREW BAKER

CEO, AIMA

Andrew Baker is the Chief Executive Officer of AIMA, the global hedge fund trade association; he has been in this role since January 2009 having joined the Association in August 2007. He joined the Board of CAIA (Chartered Alternative Investment Analyst Association, Inc) as a director in January 2011. Prior to joining AIMA he spent six years at Schroders in London where he was COO – Alternative Investments. He has 28 years of experience of the institutional asset management industry, 15 of which were as a portfolio manager at Rothschild, HD International and UBS Asset Management. He has a BSc degree in Mathematics from Imperial College, London.





ANDREW BASTOW

General Counsel and Director of Government and Regulatory Affairs, Winton Capital

Andrew Bastow was appointed Director in October 2010. Mr Bastow has been Winton Capital's General Counsel since 2005 and is responsible for spearheading Winton's increasing engagement with regulatory bodies and lawmakers in Europe, the USA and the Far East. He was elected to the General Council of the Alternative Investment Management Association in September 2010 and is a member of the Hedge Fund Lawyers Association. Mr Bastow is a solicitor of England and Wales and is also admitted as a Barrister and Solicitor of the Supreme Court of Western Australia. Prior to joining Winton he was employed by the Treasury Solicitor's Department of the Government of the United Kingdom and before that with the State Solicitor's Office in Western Australia where he was engaged in a wide range of practice areas including public law, employment, regulation, prosecution and enforcement. He is a British Chevening Scholar and holds a First Class Master of Laws degree from the London School of Economics and Political Science as well as degrees in Law, Arts and Economics obtained in Australia.



ROBERT DE RITO

Head of Financial Risk Management, APG Asset Management US Inc

Robert De Rito is Head of Financial Risk Management at APG Asset Management US. He has risk-management responsibility for APG's American investments, including hedge funds and other alternative investments. De Rito has some twenty years of experience in the investment field, including quantitative research, quantitative portfolio management, trading, clearing, consulting, and risk management. Besides being a member of the AIMA Council, he is a member of AIMA's Investor Steering Committee, is Chairman of the AIMA Americas Regional Advisory Council, and is a member of the Board of Directors of Charter Alternative Investments Analyst Association (CAIA). Prior to his investment career in New York, De Rito was Geophysicist at the United States Geological Survey in Menlo Park, California. He has PhD and MS degrees from the University at Buffalo.



JAMES G. DINAN

Founder, Chairman & CEO, York Capital Management

Jamie founded York Capital Management in September 1991. Jamie is the Chairman and Chief Executive Officer of the Firm and a member of the Firm's Executive Committee. From 1985 to 1991, he worked at Kellner, DiLeo & Co., where he became a General Partner and was responsible for investing in risk arbitrage and special situation investments. From 1981 to 1983, Jamie was an investment banker at Donaldson, Lufkin & Jenrette, Inc. Jamie currently is the Chairman of the Board of Trustees of the Museum of the City of New York, and a member of the Board of Directors of the Hospital for Special Surgery, the Board of Directors of the Lincoln Center for the Performing Arts, the Harvard Business School's Board of Dean's Advisors and the Wharton Undergraduate Executive Board at the University of Pennsylvania. Jamie received a B.S. in Economics, summa cum laude, from the Wharton School of the University of Pennsylvania and an M.B.A. from the Harvard Business School.





CHRISTOPHER FAWCETT

Senior Partner, Fauchier Partners LLP

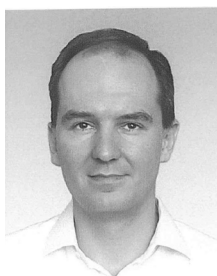
Christopher Fawcett co-founded Fauchier Partners in 1994. Previously, he worked at Euris SA, a French investment holding company with substantial investments in private equity and hedge funds. He gained experience in the securities industry with Morgan Grenfell, Industrial Technology Securities, a venture capital company of which he was co-founder, and at the Duménil Group. Mr. Fawcett was Chairman of the Alternative Investment Management Association (AIMA) from 2002 to 2008 and continues to sit on the AIMA Council as a Director of the Association. He is also a Trustee of the Hedge Fund Standards Board Limited (HFSB) and a Director of the CFA Society of the UK. Mr. Fawcett has an MA in Law from Oxford University, an MBA with distinction from INSEAD, and is a qualified Chartered Accountant.



FLORENCE LOMBARD

CEO, Chartered Alternative Investment Analyst (CAIA) Association

Florence Lombard is CEO of the Chartered Alternative Investment Analyst (CAIA) Association, a not-for profit organization and sponsor of the only globally recognized designation for alternative investment expertise. She co-founded the Association in 2002 and was appointed CEO in January 2011. Previously, Florence was CEO and Executive Director of Policy and Government Affairs at the Alternative Investment Management Association (AIMA), of which she was a founding member. She is a Non-executive Director of AIMA and of Alpha Strategic PLC, and a member of the Advisory Board of Aquila Capital.



CHRIS PEARCE

Asia COO, Marshall Wace Asia Ltd

Chris Pearce is Asia COO of global equity long-short manager Marshall Wace Asia Ltd with direct responsibility for Asian finance, compliance, operations, technology and administration. Chris, who has been based in Asia since 1994, joined Marshall Wace in August 2006 in Hong Kong. Prior to this, he worked for eight years as a Business Unit Manager at Citigroup. He also worked at Smith New Court, Merrill Lynch and UBS over 1994-1998 in equity research.

PAUL RUDDOCK

Director & Chief Executive Officer, Lansdowne Partners Ltd

Paul is a co-founder and CEO of Lansdowne Partners. Until he founded Lansdowne Partners in July 1998, Paul was, from 1992, Managing Director and Head of the International Department of Schroder & Co. Inc. which he had joined in 1984. From 1993, he was also a director of the Schroder Securities European Division of Schroders Plc and a director of Schroder Securities Europe Limited and Schroder Securities (Switzerland) Limited. From 1993 to 1995 he was a member of the executive committee of Schroder Securities Limited. From 1980 to 1984 he was an institutional equity salesman at Goldman Sachs & Co. Paul holds an MA (Hons) and a first class BA (Hons) in Law from Mansfield College, Oxford University. Paul is Chairman of the Victoria & Albert Museum, a Trustee of the Metropolitan Museum of Art, New York, a Bancroft Fellow of Mansfield College, Oxford University, a Fellow of the Society of Antiquaries and a Director of the Alternative Investment Management Association.





PAUL SATER

Partner, Ernst & Young

Paul originally joined Ernst & Young in London in 1988, and was responsible for delivering a wide variety of services, including audit, consulting and advisory assignments, acquisition due diligence reviews and support on regulatory issues. Paul moved to Credit Suisse First Boston in 1994, with responsibility for their Global Fixed Income Product Control group, and later as Regional Controller for the Asia Pacific region, and rejoined Ernst & Young as a Partner in 2001. From 2001 to 2006, Paul had overall responsibility for Ernst & Young's UK Alternative Asset Management practice, a multidisciplinary group incorporating tax and regulatory structuring, business advisory services and audit and accountancy advice.



SEAN SIMON

President, Black Capital

Sean G. Simon is President and a Founding Member of Black Capital. He is responsible for business strategy, marketing, and operations of the Firm. Prior to joining Black Capital in December 2010, he served as Chief Executive Officer of Ivy Asset Management, a global fund of hedge funds manager based in New York from January 2009 to January 2010 and as Co-President from January 2006 to January 2009. In these roles, he was responsible for establishing Ivy's strategic plan and managing the firm's overall business. Mr. Simon also served on the Executive Committee of BNY Mellon Asset Management. Mr. Simon joined Ivy in February 1996 and held various senior positions at the firm in both the Research and Client Development departments prior to being named Co-President. Prior to joining Ivy, Mr. Simon was an Equity Research Associate at Credit Suisse First Boston. Prior to that, he was a Business Analyst and the Director of Marketing for Allied Business Intelligence, a corporate consulting firm. He also serves on the Board of Directors of the Alternative Investment Management Association (AIMA). Mr. Simon earned a B.S. in Business Administration from Boston University in 1992.



PHIL TYE

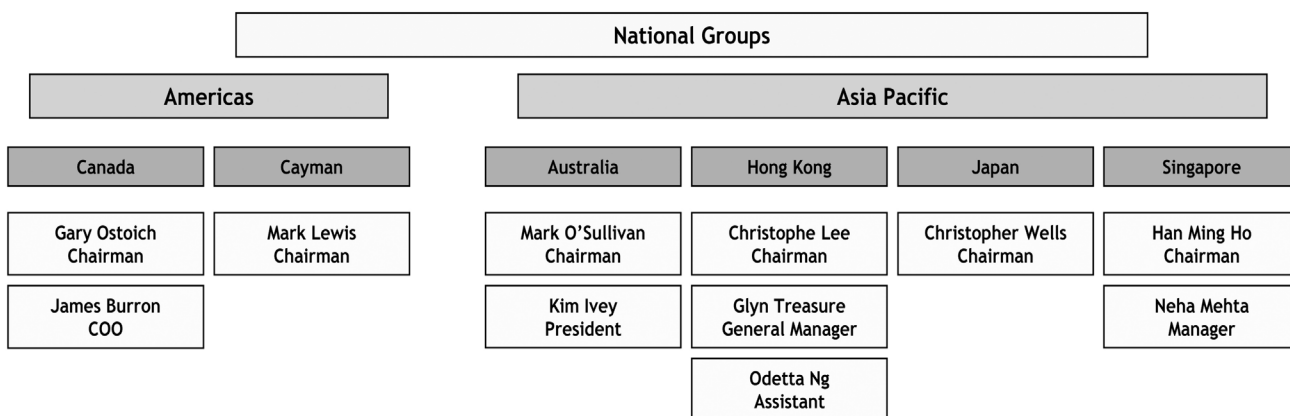
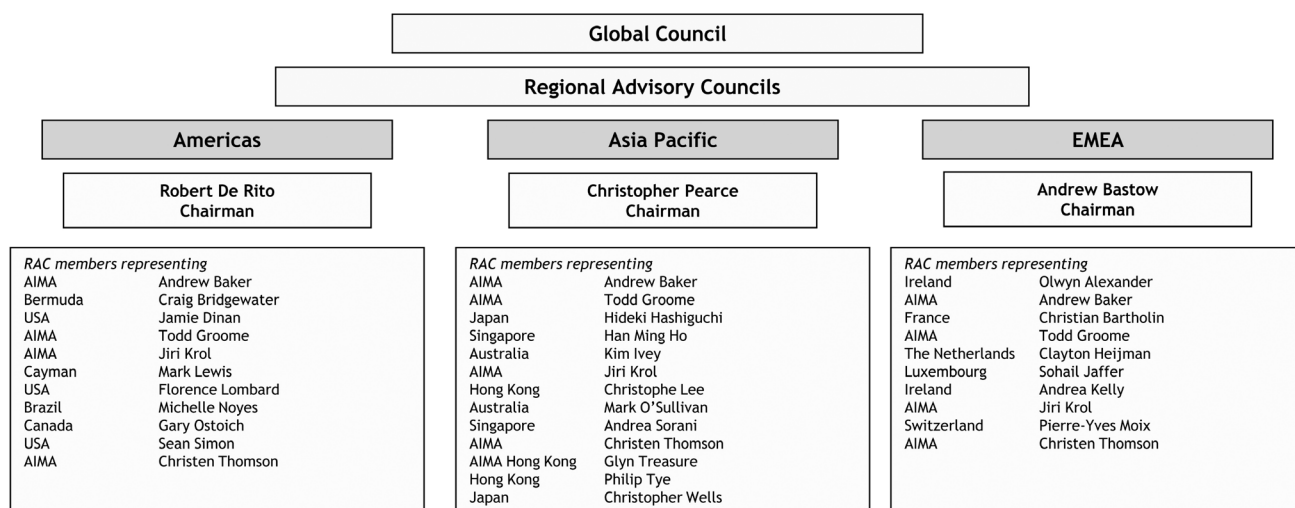
Co-Founder and Managing Director, DragonBack Capital Limited

Phil has been a senior fixture of the Asia finance industry for the past 16 years of his 20 year plus career. Philip launched DragonBack with his two partners in early 2007 having spent the previous three years with PMA, one of Asia's largest Hedge Funds, where he was the Chief Financial Officer. Previously he worked at Credit Suisse where he was Director in the Prime Brokerage unit with regional responsibility for Asia Pacific. Phil has also held a number of other senior positions at Credit Suisse including Chief Operating Officer for Asian Equities and head of the Strategic Projects Group within the finance department. Before Credit Suisse, Phil worked at KPMG in both London and Hong Kong focusing on providing audit and consulting services to banking and securities companies across the region. Phil holds a Bachelor of Science degree from the University of Essex and is a member of the Institute of Chartered Accountants in England & Wales. Phil is also a Director of The Hong Kong Securities Institute and a member of the Executive Committee of the Hong Kong Chapter of the Alternative Investment Management Association.



AIMA'S REGIONAL ADVISORY COUNCILS AND NATIONAL GROUPS

RAC and National Group Structure



AIMA'S STAFF MEMBERS GLOBALLY



ANDREW BAKER
CEO

Andrew Baker is the Chief Executive Officer of AIMA, the global hedge fund trade association; he has been in this role since January 2009 having joined the Association in August 2007. He joined the Board of CAIA (Chartered Alternative Investment Analyst Association, Inc) as a director in January 2011. Prior to joining AIMA he spent six years at Schroders in London where he was COO – Alternative Investments. He has 28 years of experience of the institutional asset management industry, 15 of which were as a portfolio manager at Rothschild, HD International and UBS Asset Management. He has a BSc degree in Mathematics from Imperial College, London.



JIRI KROL
Director of Government and Regulatory Affairs

Jiri Krol joined AIMA in April 2010 and is Director of Government and Regulatory Affairs. Prior to joining AIMA, he worked at the European Commission, where he was responsible for the coordination of the Commission's policy towards the Financial Stability Board and the G-20. Mr Krol started his career at the Czech securities market regulator. He then moved to the European Commission's Internal Market Directorate-General, where he was responsible for the drafting and negotiation of the Markets in Financial Instruments Directive (MiFID) implementing measures. While at the Commission, he also worked on the Non-Equity Market Transparency and the Commodity Derivatives reviews. Previously, Mr Krol was appointed Financial Markets Policy Director in the Czech Ministry of Finance in 2007. In 2009, he led the Czech European Union Presidency's work in the area of financial services, which involved finalising the Capital Requirements Directive (CRD II) and the Solvency II Directive as well as the Credit Rating Agencies regulation negotiations. Mr Krol studied international relations, economics and politics at Tufts University, London School of Economics and Sciences Po.



CHRISTEN THOMSON
Director of Communications

Christen joined AIMA as Director of Communications in December 2008. Responsible for developing and executing AIMA's communications strategy, Christen also works closely with AIMA's CEO in engaging with policymakers and their constituents on behalf of the hedge fund industry. Previously, Christen was in charge of coordinating global PR activities for Colliers Macaulay Nichols, a \$1bn international real estate services provider. Prior to this he spent 12 years at the BBC, joining Radio 5 Live in 1995, and going on to work for Home Newsgathering as a duty news editor and then BBC World and News 24 as senior producer and reporter. Christen has a degree in Modern History from Oxford University and is married with two children.





MARY RICHARDSON

Director, Head of Tax Affairs

Mary joined AIMA in 2002, to establish a regulatory department, and in March 2011 she became responsible for tax affairs, including the work of the Tax Committee. Mary is also the Company Secretary. She qualified as a lawyer and also holds a degree in English from King's College, London University and a postgraduate diploma in financial services law, also from London University.



MATTHEW JONES

Associate Director, Head of Markets Regulation

Matthew joined AIMA in March 2006, having been the Professional Support Lawyer for the Financial Services Group at Simmons & Simmons, and became an Associate Director in April 2008. He became Head of Markets Regulation in March 2011. Matthew has responsibility for AIMA's work on, among other areas, short selling, CRD3 remuneration, MiFID, the Market Abuse Directive and OTC derivatives. He is also organiser of the AIMA Hedge Fund Manager Training programme, which has been running since 2008. Matthew is qualified as a solicitor, has a degree in Archaeology & Anthropology from Cambridge University and a postgraduate degree from University College, London.



ANNA LARRIS

Associate Director, Head of Asset Management Regulation

Anna Larris was appointed Associate Director, Head of Asset Management Regulation for AIMA in March 2011. Prior to joining AIMA, she worked for the UK Treasury, where she led on the negotiation of the Alternative Investment Fund Managers Directive (AIFMD). Ms Larris started her career at the Swedish Financial Supervisory Authority (Finansinspektionen) where she worked on asset management issues and represented Finansinspektionen in the Investment Management Expert Group in the Committee of European Securities Regulators (CESR). During the Swedish EU Presidency she was seconded to the Swedish Ministry of Finance to negotiate the AIFMD. She has also worked at the UK FSA on asset management policy issues and in particular the AIFMD. Ms Larris studied European legal studies at the University of Westminster and has a Masters of Laws from the University of Uppsala.



KIRK TAYLOR

Operations Manager

Kirk joined AIMA in August 2004 and is currently our Operations Manager. He previously held positions at AIMA as Data & Systems Manager until January 2007 and Operations Officer to April 2009. He was previously at a publishing company managing financial databases on public organisations and private companies and has a degree in Accountancy. Kirk is responsible for AIMA's IT and other systems including the maintenance of our confidential database and our website. He also looks after our day-to-day accounts and a number of other administrative functions.





DEBORAH BABBAGE
Events Manager

Debbie joined AIMA in August 2011 as Events Manager within the Communications Team. Prior to joining AIMA she spent eight years at the City of London, running events for its Public Relations Office.



ANGIE ELRICK
Membership Liaison Manager

Angie is our Membership Liaison Manager and is responsible for coordinating and maintaining our global engagement with members. Angie joined AIMA in May 2007 to provide support to our Regulatory & Tax Department, and was previously Manager, Government Affairs & Policy. In July 2010 Angie took a year's maternity leave and has returned to the Association to complement our efforts in bringing value and support to our members. Prior to joining AIMA, Angie worked as a Legal Secretary for Travers Smith.



TOM KEHOE
Research Manager

Tom joined AIMA as research manager in October 2008. Responsible for research of the industry, Tom works closely with AIMA's senior executive team on the Association's advocacy efforts. Tom is also responsible for the development of AIMA's sound practices work. Tom has over 10 years' experience working in hedge fund research and due diligence. He has an honours degree in Finance and French from N.U.I. Maynooth, a Masters in Finance from the National College of Ireland and a Graduate Certificate in Investment Management from Dublin City University. A CAIA member, he also presides on the CAIA curriculum committee.



DANIEL MEASOR
Manager — Markets Regulation

Daniel joined AIMA's Regulatory and Tax Department in January 2010 as Regulatory Assistant from law firm Allen & Overy LLP. As Regulatory Assistant, and now Manager (Markets Regulation), Daniel's roles include responding to members' queries on regulatory issues, preparing summaries of consultation paper and reports for members, running a number of member working groups and committees, preparing responses to consultations and attending meetings with members, regulators, policymakers and other key stakeholders in furtherance of promoting members' interests and AIMA's policy work.



JOHN STEPHENS
Membership Services Manager

John joined AIMA in April 2005 after spending a good deal of his working career within business development. He has worked within the conference industry and was Sales Director for a leading corporate travel company. John is our Membership Services Manager, focusing on business/membership development and assisting members in their day-to-day enquiries.





DOMINIC TONNER
Communications Manager

Dominic joined AIMA in August 2009 and is the Communications Manager, with responsibility for executing AIMA's communications strategies. Previously, Dominic worked as a journalist for 14 years, working for a variety of media organisations including The Sunday Times. He is also a published author and former book editor. He has a degree in media and communications from UCE and is married with a daughter.



KATIE CORBIN
Communications PA

Katie joined AIMA in February 2011 and provides PA support to the Communications Team. Katie previously worked at the London Chamber of Commerce as an assistant to the Chief Executive's Office. Katie has also worked as a PA in a number of other industries including charity and property.



LORAIN MICHAEL
Executive PA

Loraine joined AIMA in February 2008 and is the Executive PA for Andrew Baker, CEO, working closely with him with his strategic and operational plans for AIMA. Loraine has previously worked in a number of leading financial institutions and management consultancies including Barclays, Standard Chartered, Ernst & Young, PwC and KPMG, as well as the insurance, software and commercial aircraft industries. She has held responsibility for office management, team leader, human resources administration and marketing, and brings a wealth of experience and skills to the organisation. Loraine is the proud mother of one son.



STACIE MILTON
Office Administrator

Stacie joined AIMA in October 2007 as our Receptionist and became our Office Administrator in April 2009. She performs various office management duties whilst assisting staff in the organisation of events and meetings. Stacie previously studied floristry and worked within a family-run business.



JANE MORAN
Executive PA

Jane joined AIMA in June 2009, and provides secretarial and administrative support to the Government & Regulatory Affairs team. Prior to joining AIMA, Jane spent 11 years working in the private equity sector.





FIONA PRIDHAM
Executive PA

Fiona joined AIMA in November 2010 as Executive PA to Jiri Krol, Director of Government and Regulatory Affairs. Fiona has previously worked in a number of blue chip companies including financial institutions, the OECD, the metals and oil industries, structural and civil engineering. She also has experience in office management and as a freelance translator (French/Italian/Spanish).



JAMES BURRON
AIMA Canada – COO

James Burron, FCSI, CAIA, was appointed Chief Operating Officer of AIMA Canada in April 2011. A graduate of Simon Fraser University, Mr Burron holds the Chartered Alternative Investment Analyst (CAIA) designation and is a Fellow of the Canadian Securities Industry (FCSI). He has been very active over the years in industry associations and is a frequent speaker on industry issues.



GLYN TREASURE
AIMA Hong Kong – General Manager

Glyn joined AIMA Hong Kong in November 2010 as the General Manager. Glyn has been based in Hong Kong since 1995 but has spent time living in Japan, Singapore, New York and London during that time. After passing the ACCA examinations Glyn spent 16 years in investment banking originally in Operations then Finance, Market Risk, Audit and finally as a business manager for FX, Fixed Income and Equity products. Before joining AIMA Glyn was the COO for a Capital Structure Arb fund, Nine Masts Capital based in Hong Kong.



ODETTA NG
AIMA Hong Kong – Office Manager

Odetta joined AIMA in March 2009 as our office manager. Odetta lived in Australia for six years before returning to Hong Kong. Odetta is fluent in Mandarin, Cantonese and English.



NEHA MEHTA
AIMA Singapore – Manager

Neha joined AIMA in January 2011. She is a multifaceted law professional from India. Her first degree is in Business Management; and subsequently she obtained a degree in L.L.B from Delhi University, India. She also completed a masters' in Business Journalism before embarking on her legal career. She has multicultural work experience. She has worked as a Foreign Qualified lawyer for a Swiss law firm in Singapore.



AIMA'S CURRENT MEMBERS WHO JOINED DURING 2010

Company Name	Country		
		CHADBOURNE & PARKE LLP	UK
		CIAM	France
36 SOUTH CAPITAL ADVISORS LLP	UK	CIBC PRIME BROKERAGE	Canada
ABBEY CAPITAL	Ireland	CITADEL INVESTMENT GROUP, L.L.C	USA
ABERDEEN ASSET MANAGEMENT GESTION	France	CITI HEDGE FUND SERVICES NORTH AMERICA, INC	USA
ABERDEEN ASSET MANAGERS LIMITED	UK	CITIGROUP FUND SERVICES CANADA INC.	Canada
ACORN GLOBAL INVESTMENTS INC.	Canada	CITROEN WELLS	UK
AEGON ASSET MANAGEMENT UK	UK	COMMODITY STRATEGIES LIMITED	Australia
AEQUAM CAPITAL	France	COMMONWEALTH BANK OF AUSTRALIA	Australia
ALTIS PARTNERS (LONDON)	UK	COSMOS INVESTMENT MANAGEMENT PTE. LTD	
ALTIS PARTNERS LIMITED	Hong Kong		Singapore
AMPLITUDE CAPITAL (UK) LIMITED	UK	CQS (SWITZERLAND) S.A.	Switzerland
AN CAPITAL PTE. LTD	Singapore	CQS (US), LLC	USA
APPLEBY LONDON	UK	CUBIT ASSET MANAGEMENT PTE LTD	Singapore
APS ASSET MANAGEMENT PTE LTD	Singapore	CUSTOM HOUSE FUND SERVICES (LUXEMBOURG) SA	
AQUILA CAPITAL	Germany		Luxembourg
ARTHUR J. GALLAGHER (UK) LIMITED	UK	CUSTOM HOUSE GLOBAL FUND SERVICES LTD	Malta
ASPECT CAPITAL ASIA LIMITED	Hong Kong	CYGNUS ASSET MANAGEMENT SGIIC SA	Spain
ASPECT CAPITAL INC.	USA	D E SHAW & CO (ASIA PACIFIC) LIMITED	Hong Kong
AURION CAPITAL MANAGEMENT INC	Canada	D E SHAW & CO (UK) LTD	UK
AURUM FUNDS LIMITED	UK	DA CAPITAL PARTNERS AG	Switzerland
AXA INVESTMENT MANAGERS	Switzerland	DATABARRACKS LTD	UK
BAKER & MCKENZIE LLP	UK	DAVIDSON KEMPNER CAPITAL MANAGEMENT LLC	USA
BAMBOO CAPITAL PTE LTD	Singapore	DAVIDSON KEMPNER EUROPEAN PARTNERS LLP	UK
BANK JULIUS BAER & CO. LTD.	Switzerland	DAVIES WARD PHILLIPS & VINBERG LLP	Canada
BARCLAYS CAPITAL ASIA LIMITED	Hong Kong	DE PUTRON FUND MANAGEMENT LTD	UK
BINGHAM MCCUTCHEN LLP	UK	DRAKE FUND ADVISORS LTD.	British Virgin Islands
BINGHAM MCCUTCHEN LLP	Hong Kong	DUET ASSET MANAGEMENT LIMITED	UK
BLACKCAT CAPITAL PARTNERS LLP	UK	DUNBAR CAPITAL INVESTORS LLC	USA
BLACKHAWK CAPITAL MANAGEMENT, LLC	USA	E.C. ELBRUS CAPITAL INVESTMENTS LIMITED	Cyprus
BLACKROCK HONG KONG	Hong Kong	E.I.M. (ASIA) PTE. LTD.	Singapore
BLACKROCK SINGAPORE	Singapore	E.I.M. (GIBRALTAR) LTD	Gibraltar
BLACKROCK SYDNEY	Australia	E.I.M. (MONACO) S.A.M.	Monaco
BLUE RICE INVESTMENT MANAGEMENT PTE LTD		E.I.M. MANAGEMENT (USA) INC	USA
	Singapore	EAM INVESTMENT ADVISORS LTD	Hong Kong
BREVAN HOWARD (HONG KONG) LIMITED	Hong Kong	ELEMENT CAPITAL LIMITED	USA
BREVAN HOWARD (ISRAEL) LIMITED	Israel	ELEMENTS ADVISORS LIMITED	Hong Kong
BREVAN HOWARD ASSET MANAGEMENT LLP (DUBLIN BRANCH)	Ireland	ENEA INVESTMENT MANAGEMENT SA	Switzerland
BREVAN HOWARD INVESTMENT PRODUCTS LIMITED		ERNST & YOUNG	China
	Jersey, Channel Is.	ESTATS FUNDS MANAGEMENT PTY LTD	Australia
CADOGAN MANAGEMENT (UK) LTD	UK	ETON PARK INTERNATIONAL LLP	USA
CADWALADER, WICKERSHAM & TAFT LLP	UK	EUROPEAN LIFE SETTLEMENTS MANAGEMENT SARL	
CALEDONIA (PRIVATE) INVESTMENTS PTY LIMITED			Luxembourg
	Australia	EVEREST CAPITAL LLC	USA
CAPITAL SUPPORT LIMITED	UK	EVEREST CAPITAL PTE LTD	Singapore
CARNE GROUP	UK	EVEREST CAPITAL S.A.	Switzerland
CASTELLAIN CAPITAL LLP	UK	FM CAPITAL PARTNERS LTD	UK
		FONDACO SGR S.P.A.	Italy



FRM AMERICAS LLC	USA	KPMG	Hong Kong
FUNDANA S.A	Switzerland	KROM RIVER INVESTMENT MANAGEMENT (CAYMAN) LIMITED	
FUNDLAB	UK		Cayman Islands
FX CONCEPTS (UK) LTD	UK	LANCASTER INVESTMENT MANAGEMENT LLP	UK
GIDE LOYRETTE NOUEL HONG KONG	Hong Kong	LANDRY MORIN INC.	Canada
GOODWIN PROCTER LLP	USA	LAPLACE CAPITAL PARTNERS LP	Cayman Islands
GOTTEX FUND MANAGEMENT (HONG KONG) LTD		LGT CAPITAL PARTNERS (USA) INC.	USA
	Hong Kong	LGT CAPITAL PARTNERS UK LTD	UK
GOTTEX FUND MANAGEMENT (MIDDLE EAST)		LIBRA CAPITAL MANAGEMENT (HK) LTD	Hong Kong
	United Arab Emirates	LIQUID CAPITAL SECURITIES HONG KONG LIMITED	
GOTTEX FUND MANAGEMENT LTD	USA		Hong Kong
GROSVENOR INVESTMENTS UK LLP	UK	LIVINGSTON INVESTMENT MANAGEMENT LLP	UK
GSA CAPITAL PARTNERS LLP	UK	LYONROSS CAPITAL MANAGEMENT LLC	USA
HABROK CAPITAL MANAGEMENT LLP	UK	MACFARLANES LLP	UK
HANOVER SQUARE CAPITAL (UK) LTD	UK	MACROSYNERGY PARTNERS LLP	UK
HARCOURT ALTERNATIVE INVESTMENTS (HK) LTD		MAGNETAR FINANCIAL (UK) LLP	UK
	Hong Kong	MALABAR CAPITAL SA	Switzerland
HARCOURT ALTERNATIVE INVESTMENTS (US) LLC	USA	MARSHALL WACE ASIA LIMITED	Hong Kong
HARCOURT INVESTING CONSULTING AB	Sweden	MARSHALL WACE NORTH AMERICA L.P.	USA
HARCOURT INVESTMENTS AV SA	Spain	MATRIX GROUP LIMITED	UK
HEDGE GATE	Switzerland	MCKENNA LONG & ALDRIDGE LLP	Belgium
HEDGE SERV (CAYMAN) LTD	Cayman Islands	MERLIN CANADA LTD	Canada
HERMES FUND MANAGERS LIMITED	UK	MERRILL LYNCH PORTFOLIO MANAGERS LIMITED	UK
HORIZON ASSET LIMITED	UK	MOORE STEPHENS LLP	UK
IAM RESEARCH LLC	USA	MORGAN STANLEY	Hong Kong
IBBOTSON ASSOCIATES AUSTRALIA LIMITED	Australia	MORGAN STANLEY FUND SERVICES	UK
IFG FUND ADMINISTRATION (JERSEY) LIMITED		MOUNT KELLETT CAPITAL MANAGEMENT	USA
	Jersey, Channel Is.	NANUK ASSET MANAGEMENT PTY LTD	Australia
IMC ASSET MANAGEMENT	The Netherlands	NOMURA SINGAPORE LIMITED	Singapore
INTERNATIONAL ASSET MANAGEMENT LTD	Sweden	OCCITAN CAPITAL PARTNERS LLP	UK
INTERNATIONAL ASSET MANAGEMENT LTD	Spain	OCH-ZIFF CAPITAL MANAGEMENT LP	USA
INTERNATIONAL CAPITAL MARKET ASSOCIATION		OIM	USA
	Switzerland	OLYMPIA CAPITAL MANAGEMENT AG	Switzerland
INTERNATIONAL SECURITIES LENDING ASSOCIATION	UK	OLYMPIA CAPITAL MANAGEMENT LTD	USA
INTRALINKS LTD	UK	OMNIUM	Hong Kong
INVENIO COMMODITY FINANCIALS PTE LTD	Singapore	OPTIMA INVESTMENT MANAGEMENT LLC	UK
ISAM SERVICES (UK) LTD	UK	ORCHARD CAPITAL PARTNERS (SINGAPORE) PTE LIMITED	
ISOMETRIC INVESTMENT ADVISORS LIMITED	Hong Kong		Singapore
JAVELIN CAPITAL LLP	UK	OTC VAL	UK
JERSEY FINANCE LTD	Jersey, Channel Is.	OTC VAL	USA
JONES DAY	Singapore	PACIFIC ALLIANCE INVESTMENT MANAGEMENT (HK) LIMITED	
JP MORGAN ASSET MANAGEMENT	UK		Hong Kong
JP MORGAN CHASE BANK N.A.	Singapore	PACIFICOR, LLC	USA
JP MORGAN CHASE BANK N.A. HONG KONG BRANCH		PARIDON ASIA PTE. LTD	Singapore
	Hong Kong	PARIS CAPITAL ADVISORS (LONDON) LLP	UK
K2 ADVISORS LIMITED	UK	PAULSON EUROPE LLP	UK
K2 ADVISORS LLC	Hong Kong	PERISCOPE CAPITAL INC	Canada
K2 MANAGEMENT CO., L.L.C	Australia	PERRY CAPITAL ASIA LTD	Hong Kong
KB ASSOCIATES	UK	PILLSBURY WINTHROP SHAW PITTMAN LLP	UK
KEMPEN CAPITAL MANAGEMENT N.V.	Netherlands	POLARIS INVESTMENT ADVISORY AG	Switzerland



POLUNIN CAPITAL PARTNERS LIMITED	UK	TREE LINE ADVISORS (HONG KONG) LIMITED	Hong Kong
PORTCULLIS FUND ADMINISTRATION (HK) LIMITED		TYRUS CAPITAL LLP	UK
	Hong Kong	UNIGESTION (GUERNSEY) LTD	Guernsey, Channel Is.
PRAXIENT CAPITAL LLP	UK	UNIGESTION (UK) LTD	UK
PRICEWATERHOUSECOOPERS	Australia	UNIGESTION (US) LTD	USA
PRUDENTIAL INVESTMENT MANAGEMENT INC	USA	UNIGESTION ASIA PTE LTD	Singapore
PXP VIETNAM ASSET MANAGEMENT LTD	Vietnam	UNIGESTION ASSET MANAGEMENT (FRANCE) SA	
QARUN ADVISORY PARTNERS GMBH	Switzerland		France
QUALITY RISK MANAGEMENT & OPERATIONS (QRMO)		UNION BANCAIRE PRIVEE (ASIA) LTD	Hong Kong
LIMITED	Hong Kong	UNIVERSITIES SUPERANNUATION SCHEME LTD	UK
RDA CAPITAL INC	Canada	VALOREM INVESTMENT MANAGEMENT LIMITED	
REDWOOD INVESTMENT MANAGEMENT (ASIA) LIMITED			Isle of Man
	Hong Kong	VISTRA FUND SERVICES S.À.R.L	Luxembourg
REED SMITH LLP	UK	WARWICK CAPITAL PARTNERS LLP	UK
REICHMUTH & CO INVESTMENTFONDS AG	Switzerland	WERMUTH ASSET MANAGEMENT GMBH	Germany
REINHOLD & PARTNERS	France	WHITE & CASE	Singapore
RIDLEY PARK CAPITAL LLP	UK	WILLIS HONG KONG LIMITED	Hong Kong
ROISIN CATER – INDEPENDENT FUND DIRECTOR		WINTON CAPITAL ASIA LTD	Hong Kong
	Cayman Islands	WORKSMART TECHNOLOGY LTD	UK
RSR CAPITAL PTE LTD	Singapore	YORK CAPITAL MANAGEMENT	USA
SAIL ADVISORS LIMITED	Hong Kong	YORK CAPITAL MANAGEMENT (HK) ADVISORS LTD	
SAIL ADVISORS RESEARCH INC	USA		Hong Kong
SAINT GEORGE CAPITAL MANAGEMENT SA	Switzerland	YORK CAPITAL MANAGEMENT UK ADVISORS LIMITED	UK
SALUTE CAPITAL (UK) LIMITED	UK	ZEAL ASSET MANAGEMENT LTD	Hong Kong
SAMENA CAPITAL MANAGEMENT LLP	UK	ZUGER CAPITAL AG	Switzerland
SENRIGAN CAPITAL MANAGEMENT LIMITED	Hong Kong		
SERES ASSET MANAGEMENT LIMITED	Hong Kong		
SIGNET CAPITAL MANAGEMENT LTD	UK		
SILVER TREE HONG KONG LIMITED	Hong Kong		
SIX TELEKURS LTD	Switzerland		
SJ BERWIN LLP	Hong Kong		
SLAUGHTER AND MAY	Hong Kong		
SMARSH INC.	USA		
SOTHIC CAPITAL MANAGEMENT LLP	UK		
STANDARD CHARTERED BANK (HONG KONG) LTD	Hong Kong		
STENHAM ADVISORS PLC	UK		
STENHAM ASSET MANAGEMENT	Guernsey, Channel Is.		
SUNGARD ALTERNATIVE INVESTMENTS	UK		
SWISSCANTO ASSET MANAGEMENT AG	Switzerland		
TELLIGENT INVESTMENT MANAGEMENT LLC	Hong Kong		
TFG SYSTEMS	UK		
THALIA SA	UK		
THE BLACKSTONE GROUP (HK) LIMITED	Hong Kong		
THE FAIRSKY GROUP	Switzerland		
THE IRISH STOCK EXCHANGE	Ireland		
THREAD CAPITAL MANAGEMENT LLC	USA		
TMF FUND SERVICES (AUSTRALIA) PTY LTD PART OF TMF			
GROUP	Australia		
TPG AXON CAPITAL (HK) LIMITED	Hong Kong		
TQ CAPITAL PARTNERS LIMITED	UK		

AIMA WISHES TO THANK ITS SPONSORING MEMBERS AND GLOBAL PARTNERS
FOR THEIR CONTINUED SUPPORT

AIMA'S SPONSORING MEMBERS:



Deutsche Bank
Global Prime Finance



FAUCHIER PARTNERS

fundlab



Simmons & Simmons

AIMA'S GLOBAL PARTNERS:



C L I F F O R D
C H A N C E



**The Alternative Investment
Management Association Limited**

Report and Financial Statements
31 December 2010

The Alternative Investment Management Association Limited
(A company limited by guarantee)

COMPANY INFORMATION

The Board of Directors	A J Baker A N Bastow R F De Rito J G Dinan C A S Fawcett W T Groome F A Lombard C J Pearce P M Ruddock P E R Sater S G Simon P A Tye
Company secretary	M A Richardson
Company number	04437037
Registered office	2nd Floor 167 Fleet Street London EC4A 2EA
Auditors	Rees Pollock 35 New Bridge Street London EC4V 6BW
Bankers	National Westminster Bank 116 Fenchurch Street London EC3M 5AL
Solicitors	Simmons & Simmons CityPoint One Ropemaker Street London EC2Y 9SS

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DIRECTORS' REPORT
for the year ended 31 December 2010

The directors present their report and the financial statements for the year ended 31 December 2010.

Principal activities and business review

The principal activity of the company during the year continued to be the representation of the hedge fund management sector and related services.

Revenue from membership fees amounted to approximately £3.4 million, an increase of 39% on the preceding year, meeting the Association's target for the year. The Directors attribute this growth to higher membership fee rates which were raised in order to replenish reserves drawn down in the prior year and to pay for higher headcount within the Government and Regulatory Affairs Department.

Expenditure decreased by approximately 2% when compared to the preceding year. The Directors attribute this to the delay in the expected timing of new hires and a reduction in external consultancy costs.

The surplus for the year, after taxation, amounted to £506,697.

The Directors are pleased to report that membership revenue, in respect of the current year, is projected to reach approximately £3.9 million due to member renewals and new membership growth both exceeding expectations. The Directors therefore expect to report a surplus in the current year.

Directors

The directors who served during the year were:

A J Baker
A N Bastow (appointed 23 September 2010)
R F De Rito (appointed 23 September 2010)
J G Dinan (appointed 22 April 2010)
C A S Fawcett
W T Groome
F A Lombard
C J Pearce (appointed 23 September 2010)
P M Ruddock
P E R Sater
S G Simon
P A Tye
P P Douglas (resigned 23 September 2010)
D A Shaw (resigned 23 September 2010)

Donations

During the year the company made charitable donations of £9,063 (2009: £NIL).

Provision of information to auditors

Each of the persons who are directors at the time when this Directors' report is approved has confirmed that:

- so far as that director is aware, there is no relevant audit information of which the company's auditors are unaware, and
- that director has taken all the steps that ought to have been taken as a director in order to be aware of any information needed by the company's auditors in connection with preparing its report and to establish that the company's auditors are aware of that information.

DIRECTORS' REPORT
for the year ended 31 December 2010

Statement of directors' responsibilities

The directors are responsible for preparing the Annual Report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgments and estimates that are reasonable and prudent;
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

The directors are responsible for the maintenance and integrity of the corporate and financial information included on the company's website. Legislation in the United Kingdom governing the preparation and dissemination of financial statements and other information included in Directors' reports may differ from legislation in other jurisdictions.

Auditors

The auditors, Rees Pollock, have expressed their willingness to continue in office.

In preparing this report, the directors have taken advantage of the small companies exemptions provided by section 415A of the Companies Act 2006.

This report was approved by the board on 14 September 2011 and signed on its behalf.



M A Richardson
Company secretary



REES POLLOCK

Chartered Accountants

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INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF THE ALTERNATIVE INVESTMENT MANAGEMENT ASSOCIATION LIMITED

We have audited the financial statements of The Alternative Investment Management Association Limited for the year ended 31 December 2010, which comprise the profit and loss account, the balance sheet and the related notes. The financial reporting framework that has been applied in their preparation is applicable law and the Financial Reporting Standard for Smaller Entities (effective April 2008) (United Kingdom Generally Accepted Accounting Practice applicable to Smaller Entities).

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an Auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

Respective responsibilities of directors and auditors

As explained more fully in the Directors' responsibilities statement, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

Scope of the audit of the financial statements

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of: whether the accounting policies are appropriate to the company's circumstances and have been consistently applied and adequately disclosed; the reasonableness of significant accounting estimates made by the directors; and the overall presentation of the financial statements.

Opinion on financial statements

In our opinion the financial statements:

- give a true and fair view of the state of the company's affairs as at 31 December 2010 and of its profit for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice applicable to Smaller Entities; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

Opinion on other matters prescribed by the Companies Act 2006

In our opinion the information given in the Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements.

Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit; or
- the directors were not entitled to prepare the financial statements in accordance with the small companies regime and take advantage of the small companies' exemption in preparing the Directors' Report.

Jonathan Mouldsdales (Senior statutory auditor)
for and on behalf of
Rees Pollock, Statutory Auditor

21 September 2011

The Alternative Investment Management Association Limited
(A company limited by guarantee)

PROFIT AND LOSS ACCOUNT
for the year ended 31 December 2010

	Note	2010 £	2009 £
TURNOVER	1	3,456,892	2,461,818
Administrative expenses		(2,965,673)	(3,040,667)
OPERATING PROFIT/(LOSS)	5	491,219	(578,849)
Interest receivable and similar income		23,277	17,935
PROFIT/(LOSS) ON ORDINARY ACTIVITIES BEFORE TAXATION		514,496	(560,914)
Tax on profit/(loss) on ordinary activities	6	(7,799)	(218)
PROFIT/(LOSS) FOR THE FINANCIAL YEAR	13	506,697	(561,132)

The notes on pages 6 to 11 form part of these financial statements.


BALANCE SHEET
as at 31 December 2010

	Note	£	2010 £	£	2009 £
FIXED ASSETS					
Tangible assets	7		58,967		101,573
Investments	8		-		-
			<u>58,967</u>		<u>101,573</u>
CURRENT ASSETS					
Debtors	9	112,625		189,301	
Cash at bank and in hand		2,190,111		1,479,232	
		<u>2,302,736</u>		<u>1,668,533</u>	
CREDITORS: amounts falling due within one year	10	(660,714)		(575,814)	
NET CURRENT ASSETS			<u>1,642,022</u>		<u>1,092,719</u>
TOTAL ASSETS LESS CURRENT LIABILITIES			<u>1,700,989</u>		<u>1,194,292</u>
MEMBERS' FUNDS					
Capital contribution	13		293,014		293,014
Profit and loss account	13		1,407,975		901,278
	14		<u>1,700,989</u>		<u>1,194,292</u>

The financial statements have been prepared in accordance with the special provisions relating to companies subject to the small companies regime within Part 15 of the Companies Act 2006 and in accordance with the Financial Reporting Standard for Smaller Entities (effective April 2008).

The financial statements were approved and authorised for issue by the board and were signed on its behalf on 14 September 2011.


A J Baker
Director


W T Groome
Director

The notes on pages 6 to 11 form part of these financial statements.

NOTES TO THE FINANCIAL STATEMENTS
for the year ended 31 December 2010

1. ACCOUNTING POLICIES

1.1 Basis of preparation of financial statements

The financial statements have been prepared under the historical cost convention and in accordance with the Financial Reporting Standard for Smaller Entities (effective April 2008).

The company is the parent undertaking of a small group and as such is not required by the Companies Act 2006 to prepare group accounts. These financial statements therefore present information about the company as an individual undertaking and not about its group. The group comprises the company and Alternative Investment Management Association - Canada Inc., its sole subsidiary.

1.2 Going concern

The directors have a reasonable expectation that the company has adequate resources to continue in operational existence for the foreseeable future. For this reason they adopt the going concern basis in preparing the financial statements.

1.3 Turnover

The turnover shown in the profit and loss account represents the value of subscriptions and other income receivable by the company during the year, stated net of value added tax. Income is recognised only to the extent that it relates to the accounting period.

1.4 Tangible fixed assets and depreciation

Tangible fixed assets are stated at cost less depreciation. Depreciation is provided at rates calculated to write off the cost of fixed assets, less their estimated residual value, over their expected useful lives on the following bases:

Leasehold improvements	-	over the remaining lease period
Fixtures & fittings	-	4 years straight line basis
Equipment	-	4 years straight line basis

1.5 Operating leases

Rentals under operating leases are charged to the profit and loss account on a straight line basis over the lease term.

Benefits received and receivable as an incentive to sign an operating lease are recognised on a straight line basis over the period until the date the rent is expected to be adjusted to the prevailing market rate.

1.6 Pension costs

The company makes payments into defined contribution personal schemes for members of staff who have completed the required qualifying service. Contributions are charged to the profit and loss account as they become payable. Differences between contributions payable and contributions actually paid are shown either as accruals or prepayments.

1.7 Deferred taxation

Deferred taxation is provided on all timing differences, without discounting, calculated at the rate at which it is estimated that tax will be payable, except where otherwise required by accounting standards.

NOTES TO THE FINANCIAL STATEMENTS
for the year ended 31 December 2010

1. ACCOUNTING POLICIES (continued)

1.8 Foreign currencies

Assets and liabilities in foreign currencies are translated into sterling at the rates of exchange ruling at the balance sheet date. Transactions in foreign currencies are translated into sterling at the rate of exchange ruling at the date of the transaction. Exchange differences are taken into account in arriving at the operating profit.

2. TURNOVER

The turnover for the year was derived from the company's principal continuing activity. The company operates principally in the U.K., but also through National Groups located in Australia, the Cayman Islands, Hong Kong, Singapore and South Africa.

The company also has a subsidiary, Alternative Investment Management Association - Canada Inc. (AIMA Canada), the details of which are included in note 8. AIMA Canada is entitled to a proportion of the fees for that region, with this entitlement being included within AIMA's operating costs.

The company's affiliate, AIMA Japan Non-Profit Mutual Benefit Corporation, is a Japanese Ippan Shadan Hojin operating independently in Japan under a local license agreement. No membership fee income has been recognised (2009: £nil) in respect of that entity.

3. OPERATING COSTS

Operating costs totalling £443,416 (2009: £429,526) represent expenditure incurred by the National Groups of the Association located in Australia, the Cayman Islands, Hong Kong, Singapore and South Africa. It also includes amounts payable to AIMA Canada in respect of its entitlement to fees received for that region.

Included in operating costs is a contribution to costs received from the AIMA Japan Non-Profit Mutual Benefit Corporation of £13,518 (2009: £10,900).

4. DIRECTORS' REMUNERATION

	2010	2009
	£	£
Aggregate emoluments (including pension contributions)	353,575	588,186

During the year retirement benefits were accruing to 1 director (2009 - 2) in respect of defined contribution pension schemes.

Directors' emoluments are those received by the full-time director employed by the Association and by one other director whose full-time directorship ceased during the year.

NOTES TO THE FINANCIAL STATEMENTS
for the year ended 31 December 2010

5. OPERATING PROFIT/(LOSS)

The operating profit/(loss) is stated after charging:

	2010 £	2009 £
Depreciation of tangible fixed assets:		
- owned by the company	50,474	57,032
Auditors' remuneration	8,000	8,000
Pension costs	60,698	61,297
Operating lease costs	111,344	111,346
Net loss on foreign currency translation	7,734	7,142
	<u> </u>	<u> </u>

6. TAXATION

	2010 £	2009 £
Analysis of tax charge in the year		
UK corporation tax charge on profit/loss for the year	7,799	-
Adjustments in respect of prior periods	-	218
	<u> </u>	<u> </u>
Tax on profit/loss on ordinary activities	<u>7,799</u>	<u>218</u>

Factors affecting current tax charge

The tax assessed on the profit on ordinary activities for the year differs from that calculated using the standard rate of corporation tax in the UK of 21% (2009: 21%) as described in the reconciliation below.

	2010 £	2009 £
Profit/(loss) on ordinary activities before taxation	<u>514,496</u>	<u>(560,914)</u>
	2010 £	2009 £
Profit on ordinary activities multiplied by the rate of tax	108,044	(117,792)
Effects of:		
Amounts attributable to members not taxable	(100,368)	117,913
Fixed asset timing differences	84	75
Expenses not deductible for tax purposes	39	45
Adjustment in respect of prior period	-	(23)
	<u> </u>	<u> </u>
Total	<u>7,799</u>	<u>218</u>

NOTES TO THE FINANCIAL STATEMENTS
for the year ended 31 December 2010

7. TANGIBLE FIXED ASSETS

	Leasehold improvements £	Fixtures & fittings £	Equipment £	Total £
Cost				
At 1 January 2010	170,645	99,705	129,005	399,355
Additions	-	274	7,594	7,868
At 31 December 2010	170,645	99,979	136,599	407,223
Depreciation				
At 1 January 2010	107,725	90,603	99,454	297,782
Charge for the year	24,360	9,055	17,059	50,474
At 31 December 2010	132,085	99,658	116,513	348,256
Net book value				
At 31 December 2010	38,560	321	20,086	58,967
At 31 December 2009	62,920	9,102	29,551	101,573

8. FIXED ASSET INVESTMENTS

On 19 June 2009 the company gained a controlling interest in AIMA Canada. This controlling interest was gained at no cost. Details of the profit/(loss) and the capital and reserves (net assets) of this subsidiary are given below, converted at the year end foreign exchange rate.

Subsidiary	Profit/(loss) 2010 £	Net assets 2010 £	Profit/(loss) 2009 £	Net assets 2009 £
AIMA Canada	(21,868)	159,822	(11,925)	165,068

9. DEBTORS

	2010 £	2009 £
Trade debtors	35,922	111,209
Other debtors	76,703	78,092
	112,625	189,301

NOTES TO THE FINANCIAL STATEMENTS
for the year ended 31 December 2010

10. CREDITORS:
Amounts falling due within one year

	2010	2009
	£	£
Trade creditors	58,595	108,377
Corporation tax	7,799	241
Social security and other taxes	377,428	280,172
Other creditors	216,892	187,024
	<u>660,714</u>	<u>575,814</u>

11. OPERATING LEASE COMMITMENTS

At 31 December 2010 the company had annual commitments under non-cancellable operating leases as follows:

	2010	2009
	£	£
Expiry date:		
Between 2 and 5 years	<u>111,345</u>	<u>111,345</u>

12. COMPANY LIMITED BY GUARANTEE

The company is a private company limited by guarantee and consequently does not have share capital. In the event of a winding up, should the company be unable to meet its liabilities, the members have agreed to contribute £10 to the assets of the company.

The capital contribution is the contribution received from the Alternative Investment Management Association, when the company commenced activity.

13. RESERVES

	Capital contribution	Profit and loss account
	£	£
At 1 January 2010	293,014	901,278
Profit for the year	-	506,697
	<u>293,014</u>	<u>1,407,975</u>
At 31 December 2010	<u>293,014</u>	<u>1,407,975</u>

NOTES TO THE FINANCIAL STATEMENTS
for the year ended 31 December 2010

14. RECONCILIATION OF MOVEMENT IN MEMBERS' FUNDS

	2010	2009
	£	£
Opening members' funds	1,194,292	1,755,424
Profit/(loss) for the year	506,697	(561,132)
	<hr/>	<hr/>
Closing members' funds	<u>1,700,989</u>	<u>1,194,292</u>

15. RELATED PARTY TRANSACTIONS

During the year W T Groome, a non-executive director, was paid £73,103 (2009: £64,972) for the provision of consultancy services to the company.

16. CONTRIBUTION TOWARD THE AIFMD CAMPAIGN

The purpose of the fund, which was formed in October 2009, was to pay for the costs of engaging the services of Government Affairs advisers to undertake the public affairs work within the European Union in relation to AIMA's campaign on the European Commission's proposed Alternative Investment Fund Managers Directive. The cumulative contributions, costs and unspent funds as at 31 December 2010 have not been included in these financial statements.

	2010	2009
	£	£
Contributions received (cumulative)	765,070	595,519
Costs (cumulative)	(738,191)	(375,550)
	<hr/>	<hr/>
	<u>26,879</u>	<u>219,969</u>