

## **Acorns of Australia 2019 Australia Emerging Manager Outreach**

Wednesday, 23<sup>rd</sup> May, Perpetual, 18th Floor, Angel Place, 123 Pitt Street, Sydney

	AGENDA
TIME	SESSION
1:30 PM - 1:50 PM	
1:50 PM - 2:00 PM	OPENING REMARKS
	Michael Gallagher, AIMA
2:00 PM - 2:45 PM	PANEL SESSION 1 - THE START-UP LEGAL TOOLBOX: TODAY'S TOOLS FOR TOMORROW'S SUCCESS
	This panel will focus on the essential knowledge that aspiring managers/young start-ups will need during the initial stages of setting up a private fund. Topics covered will include a basic understanding of the regulatory requirements for a start-up as well as provide insights on various fund structures and jurisdictions.
	Moderator:
	Speakers:
	Nikki Bentley – Norton Rose Fulbright Antionette Elias – EY Paula McCabe – PMC legal
2:45 PM – 3:30 PM	PANEL SESSION 2 - ODDS AND SODS: THE ESSENTIAL OFFICE SET-UP CHECKLIST
2.43   101 - 3.30   101	Having a proper setup and infrastructure in place is essential for the efficient functioning of the office. Join us for this panel which will focus on various key aspects in running an investment firm including cybersecurity considerations, insurance plans as well as real estate costs when sourcing an office location.
	Moderator:
	Speakers:
	Sasha Krishna, Eze software
	Mel Decressac – Nanuk Asset management Les Andrews – Aitken Investment Management Alex Wise – Castle Hall Alternatives
3:30 PM - 3:50 PM	COFFEE BREAK
3:50 PM – 4:35 PM	PANEL SESSION 3 - FUND RAISING: THE ART OF MARKETING AND COMMUNICATION
	What do hedge funds need to be aware of when marketing and what are some of the common question a potential investor will ask? These questions, and more will be covered in this panel session.
	Moderator:
	Speakers:
	Jeb Altonaga – Sandon Capital Melissa Ridley – Ellerston Capital Hugo Agudo - Perpetual Private

4.35 PM – 5.20 PM	PANEL SESSION 4 - MAKING YOUR SERVICE PROVIDER WORK FOR YOU
	Outsourcing has been a much talked about topic in recent times. This panel will focus on the current environment for funds; the development of outsourced services for fund operations, how to get the best out of, and the procedures that should be put in place to monitor outsourced service providers.
	Moderator: Speakers:
	Paul Mason, Montgomery Investment Management Luke Stevens – Caledonia Investments
5:20 PM - 6:00 PM	MANAGER FIRESIDE CHAT - BRINGING THE BUSINESS TO LIFE
	Join us for a chat with a manager(s) as they share insights and experiences on the challenges in building up a fund management business in Australia.
	Moderator:
	Speakers:
	Paul Chadwick – Nanuk Asset Management Michael Surridge – KIS Capital Management
6:00 PM - 6:05 PM	CLOSING REMARKS
	Paul Chadwick, Nanuk Asset Management
6.05 PM – 8:00 PM	NETWORKING DRINKS
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Please note that this event is conducted under the Chatham House Rule.

## **FOURTH QUARTER PROMOTION**



We are currently offering a fourth quarter promotion, whereby if you pay now for one year's membership, this will allow you access until 31st December 2019.

## AIMA is a not-for-profit organisation

For more information, please email <u>mgallagher@aima.org</u>