



Alternative Investment
Management Association

Canada

January 2014

AIMA The Alternative Investment Management Association

- Celebrating its 24th year, AIMA represents the global alternative investment community, providing a centre of knowledge for professional investment practitioners
- Membership spans over 40 countries on five continents. Corporate members enable the Association to create global tools for the benefit of members, institutional investors and regulators
- AIMA addresses key issues affecting the industry around the world and provides a voice for the alternatives industry

AIMA Canada

- Established in 2003
- Over 100 corporate members across Canada, including:
 - Hedge fund and fund of hedge fund managers
 - Lawyers, accountants, prime brokers, administrators
 - Institutional investors
- Ten committees, including Executive Committee, representing more than 250 active individual members
- Regular dialogue and outreach with Canadian regulators, media and other participants in the hedge fund community



AIMA Canada – Organizational Structure

Executive Committee

Gary Ostoich, Chair

Andrew Doman, Deputy Chair

Chris Pitts, Treasurer

Michael Burns, Legal

Paul Patterson, Secretary

Spartan Fund Management

Kinersis Renewables Group

PricewaterhouseCoopers LLP

McMillan LLP

Integrated Asset Management Group

Administration

James Burrion
Caroline Chow

Chief Operating Officer
Associate



AIMA Canada – Committees and Co-Chairs

Subject-Matter Committees:

Education & Research Neil Simons, Northwater; Simon Griffiths, Breton Hill Capital

Events Claire Van Wyk, RBC GAM; Laura Reid, KPMG

Legal & Finance Ian Pember, Hillsdale; Dawn Scott, Torys LLP

Managed Futures David Rudd, Sigma Analysis & Mgmt.; Paul Patterson, IAM Group

Manager-Only John Maynard, West Face Capital, Danielle Skipp, SW8 Asset Mgmt.

Sales Practices Craig Machel, Macquarie; Wilson Tow, Scotiabank

Regional Committees:

Alberta Leslie Vickers, Grafton Asset Mgmt; Basil D'Souza, Auspice Capital

British Columbia James Dungate, Fiera Capital Corp.; Jonathan Lotz, Heenan Blaikie

Québec Claude Perron, Crystalline Mgmt.; Stéphane Amara, Deutsche Bank



AIMA Canada Events

- **Partnerships**
Regular interaction with CFA, PRMIA, CAIA and other organizations, with discounts for AIMA Canada members
- **Seminars**
Commentary and opinion on industry-specific issues including legal, regulatory, taxation and administration
- **Luncheons**
Featuring top speakers, panellists and moderators on current national and international topics
- **Networking and Social Events**
Quarterly networking events, including annual golf tournament, wine & cheese, sport (soccer, curling, ski)



AIMA Canada Education

Educational Initiatives:

- AIMA Canada Handbook
- Guide to Sound Practices for Canadian Hedge Fund Managers
- AIMA Canada Hedge Fund Primer
- Guide to Sound Practices for Disclosure and Promotion of Alternative Investments in Canada
- Annual AIMA Canada Research Award (ACRA)
- AIMA (May 2011) FATCA information paper
- AIMA (May 2011) Investor Steering Committee Guide to Institutional Investors' Views and Preferences Regarding Hedge Fund Operational Infrastructures



AIMA Canada – Reasons to Join

- Supporting and being engaged in the industry globally – which includes the weekly AIMA UK newsletter, monthly AIMA Canada newsletter and quarterly AIMA Journal
- Supporting and being engaged in the industry locally – advocacy efforts with regulators and media and attending conferences
- Conference discounts – 15 conferences in 2012 (10-100% off)
- Networking – informal occasions for members to share insight and information
- Use of official AIMA Due Diligence Questionnaires (DDQ)*
- Reduction of overall operating costs through timely alerts and access to important legal and compliance issues
- Social & educational events – for additional member interaction and informal marketing efforts (32 AIMA Canada events in 2013, 23 in 2012)

*Available for hedge fund managers, FoHF managers, CTAs, administrators and prime brokers.



AIMA Canada – Contact us

Connect with the alternative investment management industry worldwide by joining AIMA

Applications forms are available at
<http://canada.aima.org/en/canada/join/>
or by contacting:

James Burron, Chief Operating Officer
AIMA Canada

jburron@aima-canada.org

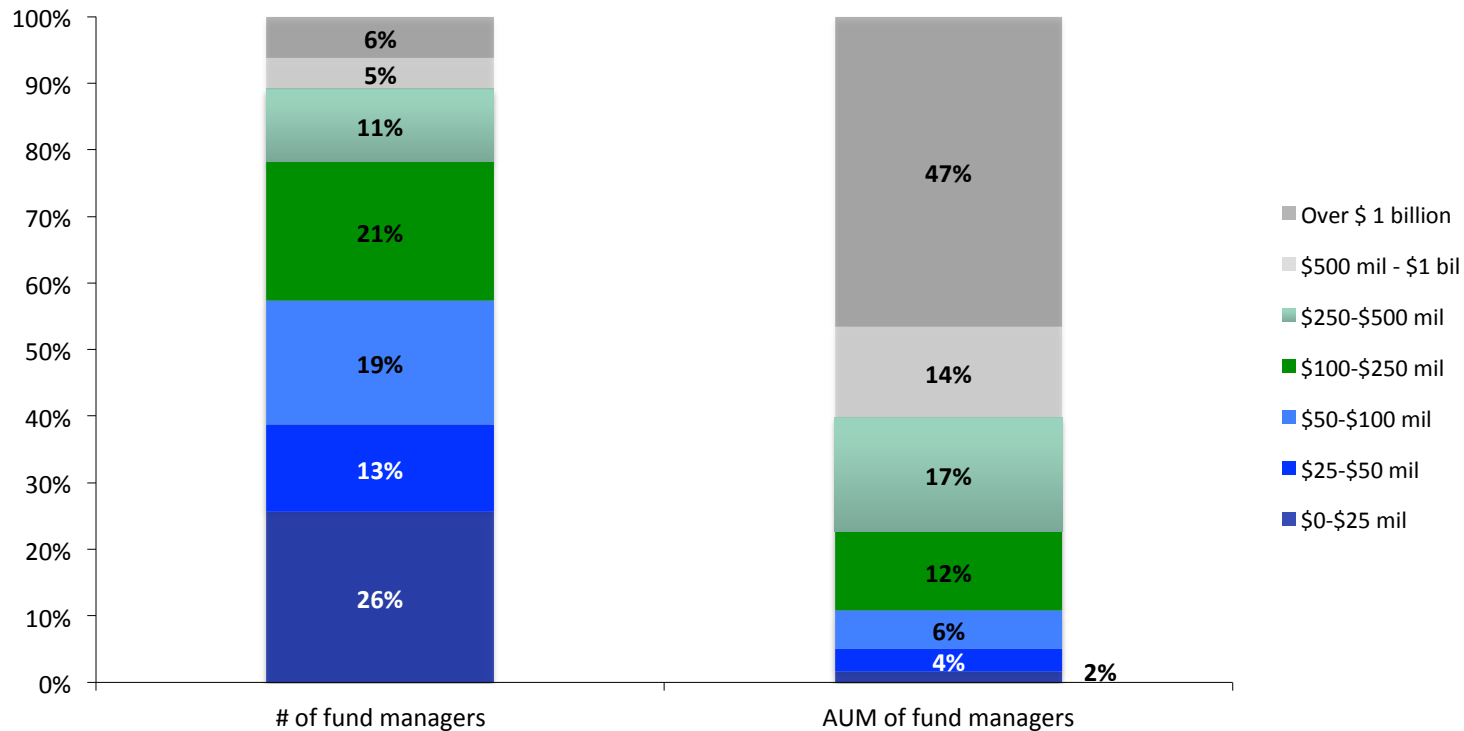
Phone: +1 416 364 8420

Cell: +1 416 453 0111



Appendix: The Canadian Hedge Fund Industry

- Top 10 funds control 53% of Canadian hedge AUM.
- Canada is home to 14 managers with over \$500 million AUM.

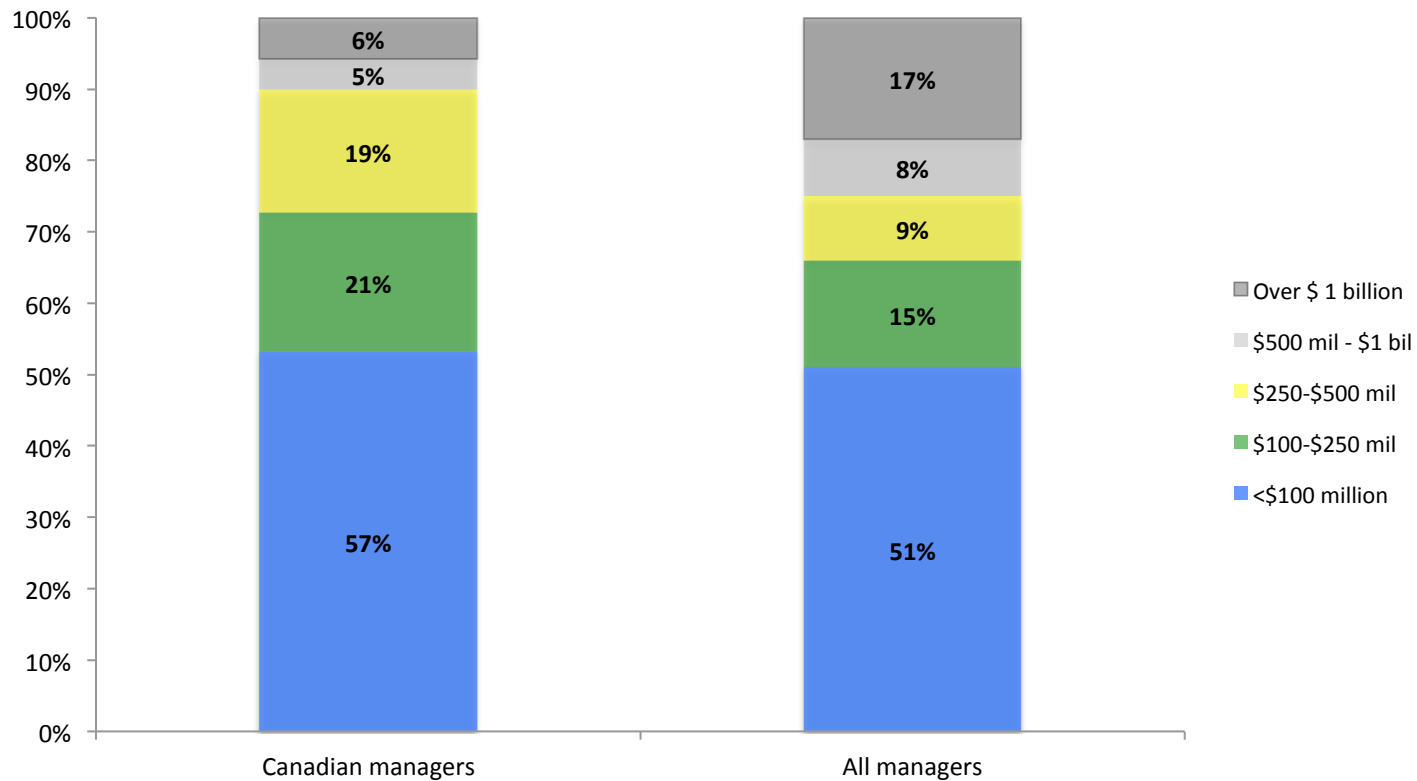


Source: AIMA Canada, January 2014



Appendix: Canada vis-à-vis the world

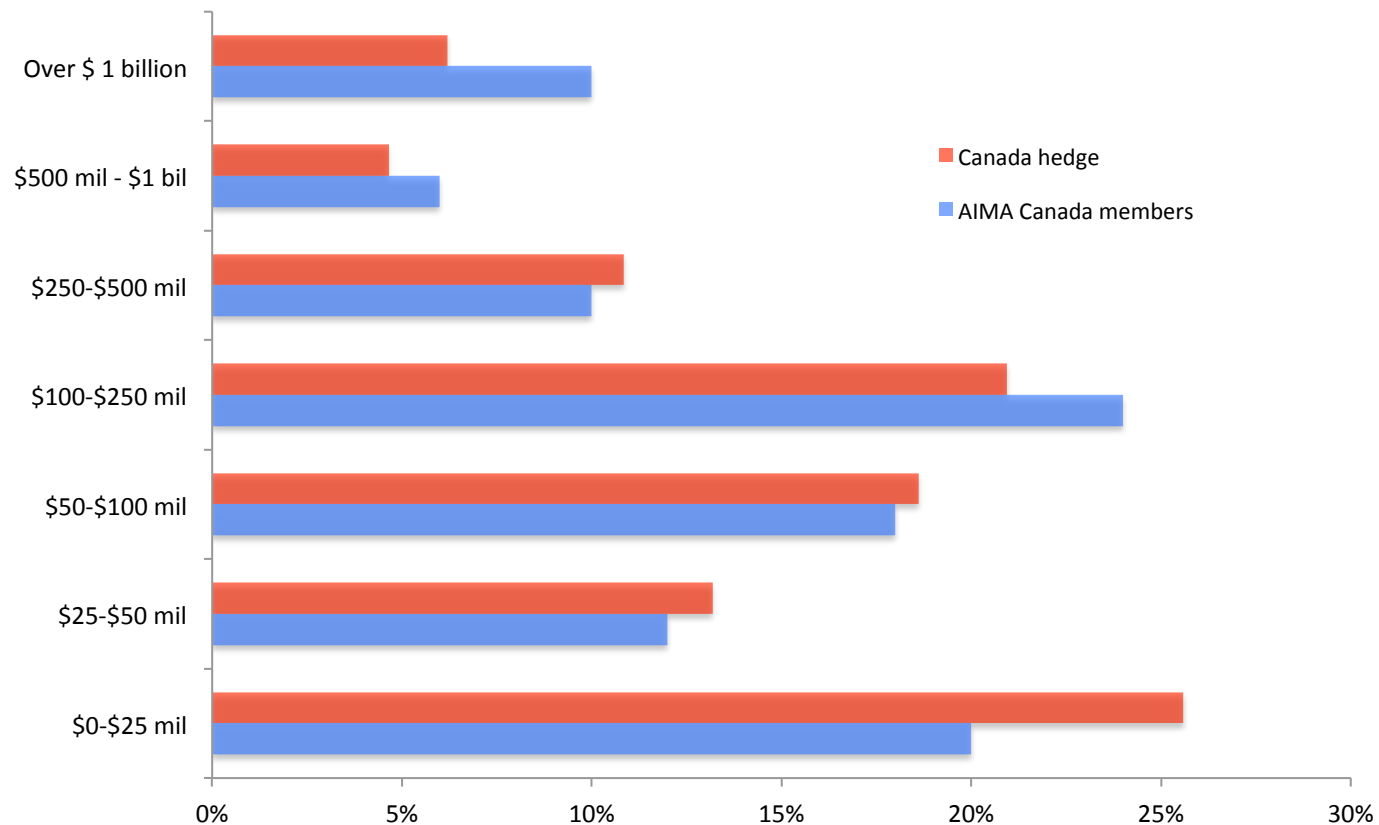
- Each bracket is fairly similar comparing Canada to the global industry.



Source: AIMA Canada (Jan 2014), HFR Inc. (Q2 2011)

Appendix: AIMA Canada members

- AIMA Canada fund manager members are of all sizes and approximates the industry.



Source: AIMA Canada, January 2014

